

Twist in Italy: One Leader Not a Suspect Milan Prosecutor Clears President, but Owner of Soccer Team Implicated

By Alan Cowell ... ROME — In a land so steeped in public corruption that no one of any prominence seems safe from whispers of misdoing, the magistrates investigating Italy's broadest-ever scandal felt obliged to pause Thursday to say who they were not investigating.



HAVOC IN GAZA STRIP — Young Palestinian stone throwers in action during a riot Thursday in the Khan Yunis refugee camp, where three Palestinians have died in Israeli gunfire since Tuesday.

Germans Cut Interest Rate In Response To Recession Bundesbank Appears To Believe That Slump Will Be Long and Deep

By Ferdinand Protzman ... BONN — The German central bank lowered a key interest rate Thursday in a bid to rekindle European economic growth, tacitly acknowledging that Germany's recession may prove longer and deeper than expected.

Poland Today: An Emerging Sense of Stability

By John Darnton ... WARSAW — At the corner of Jerolimskie and Marszalkowska, billboards light up the night, burning brightly through the yellowish haze of coal smoke — Coca-Cola, Marlboro, Hitachi.

Everyone suddenly seems to be in a hurry to serve with a smile, to sell something, to make money. "Everyone's trying to get his Mercedes first," said Marcin Ziomecki, editor of a new magazine called Cash.

It even touched an aspect of life Thursday that Italians regard as their weekend release — the soccer industry: Among those whose arrest was ordered Thursday was Giuseppe Ciarrapico, the owner of AS Roma soccer club.

And even though Mr. Borrelli has consorted with the family of one of his predecessors, Mr. Ciarrapico was accused of fraud along with Mauro Leone, the son of former President Giovanni Leone, of misdealing at a subsidiary of EFIM, a state industrial holding company, that collapsed last year with huge debts.

Privatization Denial Jolts the Government

The Polish parliament defeated a bill Thursday that would have converted 600 state companies into private enterprises at a single stroke.

It is a bit unnerving, bringing to mind Kurt Vonnegut's line about looking up and realizing your high-school class is running the world.



PEACEMAKER — A boy in Dubrava, Bosnia-Herzegovina, had his mind on peace as he collected playmates' toy guns. But Serbs besieging Sarajevo were cutting escape routes.

Kiosk Clinton Expects No Trade War

WASHINGTON (Reuters) — President Bill Clinton met Jacques Delors, president of the EC Commission, on Thursday and said he did not expect differences in policies to lead to a trade war.

Woody Allen Claims Victory

NEW HAVEN, Connecticut (AP) — Woody Allen said Thursday that psychiatrists had cleared him of Mia Farrow's allegation that he sexually abused their adopted 7-year-old daughter.

Business/Finance

General Dynamics plans a huge payout. Page 11.

Table with financial data: Dow Jones (Up 38.90), Trib Index (Up 2.11%), The Dollar (DM 1.6415, Yen 115.75, FF 5.5985).

Greek Ship Thwarts Allies, Delivers Gasoline to Serbs

By Michael R. Gordon ... WASHINGTON — Serbia has obtained a vast supply of gasoline, substantially undercutting the Western program to use economic sanctions to pressure the Serbs to stop fighting in Bosnia.

The UN and Cambodia: Fading Hopes

By Henry Kamm ... PHNOM PENH — With elections two months away, the United Nations effort to bring peace to this ravaged country is falling far short of its goals.

Judge Us Harshly, Bonn Tells the World

By Marc Fisher ... BONN — The German government issued guidelines Thursday instructing its officials at home and diplomats abroad to acknowledge the country's neo-Nazi problem.

French Communists Down, but Not Out

By Joseph Fitchett ... PARIS — Inside French Communist Party headquarters, oversized molded-concrete foyers and benches stud the monumental foyers.

Peacekeeper

The goals, defined by the Paris Agreement of October 1991, are to achieve a "comprehensive political settlement of the Cambodia conflict."

Business/Finance

General Dynamics plans a huge payout. Page 11.

U.S. Stock Market

The U.S. stock market took heart from the German cut, with its implications for better economic conditions in Europe.

German's Postwar History

There is a steep recession, possibly the worst in Germany's postwar history, said Gert Schmidt, an economist with IKB Deutsche Industriebank AG in Düsseldorf.

German's Postwar History

Inflation was running at a relatively high 4.2 percent annual rate in February, but it is expected to drop to around 3.5 percent by the third quarter of this year.

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Vertical text on the far right edge of the page, including page number 3 and various snippets of text from other articles.

China Threatens U.K. Trade in Hong Kong Feud

Compiled by Our Staff From Dispatches
BEIJING — China said Thursday that Britain's economic relations with China would suffer if it went ahead with proposals for democracy in Hong Kong.

quickly cut out of one of the world's fastest-growing economies if London did not back down.

"We remain ready for talks with pre-conditions, but no one should doubt that the governor has our total support," he said.

CAMBODIA: Under UN Patronage, Elections May Be Near but Peace Is Out of Reach

(Continued from page 1)
assembly. These actions in effect nullify the pact.
The Khmer Rouge's rejection has been followed by a change in attitude by the other principal party, Prime Minister Hun Sen's government, which Vietnam installed after overthrowing the Khmer Rouge government of Pol Pot in 1979.

and diplomats from the major powers point to the election preparations as the principal accomplishment of the mission. Nearly 5 million Cambodians in a population of more than 9 million have registered.

In his view and that of many others, what was intended as reconciliation has turned into an effort by the government to maintain its hold over about 90 percent of the territory and more than 90 percent of the population, and a struggle by two others to regain the control that was once theirs.

Seoul Opts to Assuage North
It Won't Ask GIs to Stay After War Games

Compiled by Our Staff From Dispatches
SEOUL — Seeking to defuse tensions with North Korea, the South Korean government said Thursday that it had decided against asking U.S. troops to remain in the country after joint maneuvers.

A Defense Ministry official said U.S. troops posted to the annual "Team Spirit" Washington-Seoul drills, which ended Thursday, would go home as planned, as there were no signs of unusual military activity in the North.

The board, which has 35 members, including the United States and China, is unlikely to refer the dispute to the United Nations Security Council.
The Vienna-based atomic agency has no powers to force countries to let inspectors check nuclear sites, but as a last resort it can call for action from the Security Council, which can impose punitive economic sanctions.

British Correspondent Is Charged in Algeria

ALGIERS — A Reuters correspondent in Algeria, John Baggaley, was charged Thursday with spreading false information following an incorrect report about a possible assassination.

Mr. Baggaley, 54, a Briton who has been based in Algiers since May 1991, was detained by gendarmes for nearly 24 hours after being summoned to the Communications Ministry on Wednesday to explain the report. Reuters had issued an article on Tuesday reporting the gendarmes as saying the sports minister had been killed in Algeria in a wave of violence.

However, the authorities denied that the sports minister had been killed and the gendarmes, in a statement carried by the official news agency APS, denied giving information to Reuters. Mr. Baggaley was freed provisionally to appear in court on Saturday. Possible penalties range from fines to prison.

ADVERTISMENT INTERNATIONAL FUNDS

Table of International Funds with columns for fund names and prices. Includes sub-sections for EMERGING MARKETS, CURRENCY FUNDS, and various global equity and bond funds.

Table of Investment and Services Co. (I.S.C.) funds. Lists various equity, bond, and specialty funds with their respective prices.

Table of International Funds (continued) listing various global equity, bond, and specialty funds.

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INTERNATIONAL Herald Tribune

High-Wire Moscow Circus

Kremlin politics used to be hard to decipher because it was secret. Now it is open and even harder to decipher. Everything in the system — procedure, institutions and policy — is up for grabs. There are no fixed rules, no organized parties, no manners, no consensual political culture, no inhibitions on abuse. Bizarre outsiders might prefer to wait for tomorrow in the hope that things will settle down. Russians have no such luxury.

Cuts We Wouldn't Feel

Judging by his budget presentation, R. James Woolsey Jr., President Bill Clinton's chief spy master, seems well on his way to becoming a captive of the old-boy bookkeepers in the intelligence agencies. Mr. Clinton, who needs to save every dollar he can, would be a sucker to let that happen.

To Redeem a Promise

For all its importance, the rule the Supreme Court announced 30 years ago this week was simple: "In our adversary system of justice, any person held to court who is too poor to hire a lawyer cannot be assured a fair trial unless counsel is provided for him."

Arms: East Asia's Colossal Shopping Spree

By Leslie H. Gelb

SEOUL — Westerners barely noticed the announcement last month that Indonesia had bought a third of the former East German Navy at a bargain-basement price. Perhaps only stockholders paid attention as McDonnell Douglas and General Dynamics scrambled to Malaysia recently to hawk discounted fighter aircraft in a losing price war with Russia, which was willing to be paid partly in palm oil. Eyebrows raised only at the specter of nuclear war in Korea this week.

Japan, by far the most modern military power in the region and with a military budget soon to exceed any West European country's, is unsettled by all these events. Other countries fear its unbridled military aggressiveness. But Tokyo has been a leader in trying to tamp down anxieties.

Mideast: So Much for the Sellers' Good Intentions

By Christophe Carle

PARIS — Soon after the Gulf War it became fashionable to argue that new opportunities had opened to control exports of conventional weapons to the Middle East. Iraq had been armed to the teeth by Soviet and Western arms sales — but never again.

operators. U.S. arms sales probably get the least attention simply because there are so many that they become monotonous. Less successful exporters hold their breath to a smaller prospect. Much gloating followed Britain's sale of Tornado aircraft to Saudi Arabia. Challenger-2 tanks to Oman, and France's sale of Leclerc tanks to the United Arab Emirates.

In Tirana, Tension Grows

By Flora Lewis

TIRANA, Albania — Quietly but relentlessly, the "cleansing" of ethnic Albanians, mostly Muslims, has already begun in the Serbian province of Kosovo. So far, it has been done by rigid discrimination, banning from government jobs, and fierce police rule. This spring, however, it is being done by the military.

Macedonia more likely than a direct attack on his country. But "ethnic cleansing" would send hundreds of thousands of refugees to this impoverished land of 3 million.

Square Away the Trade-Talks Round

By Horst Schulmann

The writer is president of the central bank of Hesse state in Germany. FRANKFURT — The speedy conclusion of the Uruguay Round of global trade talks must become a high priority — as political necessity, as a matter of security policy, as a sign of determination to manage the world economy cooperatively and as a declaration of intent to continue more than 40 years of successful multilateral trade policy.



By CHANGING in Working Free Press (Washing, Montreal, CAW Syndicate)

There are valuable mines, especially of chromium ore, and there is great potential for tourism. The three-hour trip under a luminous sky down the Drina river from the high dam at Fierze rivers on a smaller scale the trip through China's famed Yangtze gorges for spectacular natural beauty.

When Albania broke with Moscow over de-Stalinization in the 1950s and shut down the submarine base it had granted the Soviets, Nikita Khrushchev shrugged it off, saying, "All Albania has of use to us is pepper."

IN OUR PAGES: 100, 75 AND 50 YEARS AGO

1893: Home, Irish Sons!

NEW YORK — In celebration of St. Patrick's Day a banquet was given last night (March 17) by the society known as the Friendly Sons of St. Patrick.

1918: Roumania Warned

JASSY — Field Marshal von Mackensen has refused to admit that peace negotiations be delayed on account of the Ministerial crisis. He has informed the Roumanian plenipotentiaries that if the clauses contained in the peace preliminaries are not accepted by March 19 the Central En-

From Allies To Rivals, Count on It

By Christopher Layne

LOS ANGELES — Despite the change in administrations, the foreign policy establishment still subscribes to a strategy aimed at preserving America's status as the world's sole superpower.

Such thinking will ultimately endanger U.S. national security. American internationalists assert that, with the collapse of the Soviet Union, the United States is bound to lead the new world order: a Pax Americana based on democracy, economic interdependence and collective security.

They think the United States can indefinitely prevent new powers such as Japan and Germany from rising, or old ones, such as Russia, from staging comebacks. This ignores the pattern of the emergence of great powers. From 1660 to 1714, the hegemony of Louis XIV's France set in motion the rise of England and Hapsburg Austria to great power status.

The writer teaches international politics at the University of California at Los Angeles; this was adapted by The New York Times from an article in the journal International Security.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's name, address and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited manuscripts.

INTERNATIONAL HERALD TRIBUNE KATHARINE GRAHAM, ARTHUR OCHS SULZBERGER Co-Chairman. LEE W. HUEBNER, Publisher. JOHN VINOCUR, Executive Editor...

Handwritten signature or date at the bottom of the page.

From Allies To Rivals Count on it

Islamic Extremists Exploit West's Havens and Forums

By William Safire

WASHINGTON — Islam, one of the world's great religions, is under attack from within. The nations within the bounds of religious freedom — Britain and America — have become the bases for extremists seeking to turn Islam into an aggressive political movement.

A convention in Oklahoma City attended by many law-abiding, orthodox Muslims also included lectures by a Hezbollah sheikh with a message of incitement.

Muslims, a natural reaction in the Islamic world is to close ranks and to protest religious prejudice. A wiser reaction would be to face up to their religion's subversion by radicals. In Europe this week, intelligence officials told me that French and German internal security agencies — using "light harassment" and incessant wiretaps — had driven the fundamentalist leadership first to London and more recently to two areas in the United States: New York-New Jersey and Texas-Arizona.

THE DEFENSE VERSION Rodney King beats himself up while L.A. police look on helplessly.



LETTERS TO THE EDITOR

Point of No Return It is time to realize that the various ethnic groups in Bosnia cannot be forced to live together in peace.

Irqi soldiers did not commit crimes on the scale of what the Serbs are doing. It is disappointing to hear voices calling for passively standing aside.

Joseph B. Bruns, Acting Director, Voice of America, Washington.

George F. Will pours scorn on a proposal for investing in a reduction of worldwide deforestation. Admittedly, this is not very glibly compared to the Strategic Defense Initiative.

Final Salute to Parkinson, A Lawmaker for the Ages

By Robert J. Samuelson

WASHINGTON — Let us now praise Parkinson. That's C. Northcote Parkinson, the British historian, Parkinson's Law. Work expands so as to fill the time available for its completion.

MEANWHILE

(and funniest) observer of bureaucracy. Every day confirms his relevance. Successful bureaucrats, he said, are driven by two guiding forces: "to multiply subordinates, not rivals" and "to make work for each other."

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REAL ESTATE MARKETPLACE

Real estate listings categorized by region: French Riviera, Paris & Suburbs, Switzerland, USA, etc. Includes details on properties, prices, and contact information for agents like John Taylor and Douglas Elliman.

W E I S U R E

At Chanel, Dr. Lagerfeld's Potion

By Suzy Menkes
International Herald Tribune

PARIS — He has a patent on it: Dr. Lagerfeld's magic potion to pep up the fashion season. Chanel's show Thursday was so up it was practically flying. It was Coco on LSD as the models pranced down the runway in hairy Eskimo boots, with full-moon Mongolian lamb purses swinging and hair covered in camellias buried in psychedelic tufts of monkey fur.



From Lagerfeld for Chanel, tweed jacket and monkey fur hat, at left; Oscar de la Renta's Provencal-print layered look for Balmain.

Underneath the overdose of fashion paraphernalia and a show playing straight to the gallery were the most desirable and wearable clothes. You have to hand it to Lagerfeld for making Chanel happen season after season — even if this show looked like fashion's final hallucination before it trips over and out. The main scene backstage and the merry atmosphere on the runway are a tribute to his cinematic place on the current scene.

kind of hats that should never leave Bavaria. There were some mildly elegant day and evening clothes, but jacquard-knit coats, vests and pants in a bouillabaisse of prints looked more provincial than Provencal. It was not a collection to catapult fashion forward or to enhance the image of Balmain.

etiolated riding clothes suggests a credibility gap. What is the market for cross-gartered suede pants, luxurious gossamer-mohair sweaters with dangling fringe, high-rise riding skirts and blazers printed with a pre-Yeltsin parade of caparisoned Russian horses? Refined riding jackets with a saucy swing to their backs and swooshing riding coats were fine pieces. The rest are tasteful versions of every current trend from maximal lace to Robin Hood jenkins. They will make perfect pictures for fashion magazines — and Hermes customers can carry on buying the house's signature bags and scarves.

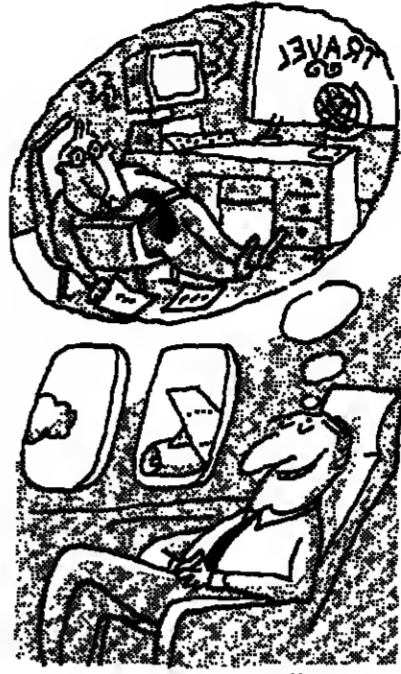
Oscar de la Renta's first ready-to-wear show for Balmain was quite a different story: ladylike, upright, primly presented. Maybe it was the hemlines. The test of a current designer is whether length is an issue, and at Balmain it was a Big Statement. Fabric flapping to the ankles was fine for the long coats — slim over pants or a swirl of riding coat with velvet trim. The same length looked drier for a tweed suit speckled like farmyard eggs or for a floppy jersey dress dashed with suede.

It was strange and sweet to see Inès de la Fressange's presentation immediately after Chanel — for Inès does what Coco was: not really fashion, but one woman's take on style. The capsule show she put on at the Plaza Athénée was deliciously witty in its visit to the Tirol — a sober tweed suit in sunshine yellow with russet velvet trim, topped with a too-small hat with an outside autumn leaf as a feather. It was funky in its scene from the 1960s: black leather with skeleton-print knit sent out to a morbid Irish ballad. Apart from redundant evening wear, each piece was just right, nothing much, but fun. De la Fressange will have a boutique in Saks Fifth Avenue in the fall. Her show could, oh it should, have made the perfect ending for a too-long Paris season.

The Right Question at the Right Time

By Roger Collis
International Herald Tribune

NOT EVERY business traveler wants to be a travel expert. Delegation, after all, is the key to effective management. But it pays to heed an expert in shopping around for travel deals and knowing how to ask for them. You only get the right answers if you ask the right questions. The best way to profit from a buyer's market is to be a better customer.



The Frequent Traveler

an airline direct. For hotels either book direct or through your agent, depending on whether he can get you a "better than corporate rate." But always second-guess him by checking with another agent. Even the best agents cannot deliver the best deals everywhere.

ticket on that flight? Should you take the early flight so that you can get an empty seat next to you?

The key to buying travel is someone at the other end of a phone or desk who understands exactly what you need (even if you are not quite sure yourself) and who has the knowledge and motivation to provide it. An agent needs the skill and motivation to hunt through the jungle of fares and come up with the best option — in terms of price, convenience and routing. Few agents are willing to save you money in this way unless you are a big customer. The harder they work at finding you the best deal, the less money they make.

Always ask for consolidator tickets, which can provide discounts of up to 60 percent off the published fares in first, business and economy. The only restriction is that you can't switch to another carrier. Airlines will appoint certain agents as consolidators to sell surplus tickets on some routes — a kind of under-the-counter discounting. The best deals are usually with foreign carriers (airlines prefer to do deals in someone else's yard).

Reservations people often try. But they're inclined just to read off a computer reservation system display screen. Expediency is one form of bias — more pernicious is when "host" airlines manipulate the system in favor of their own flights. By offering travel agents "override" commissions and cash bonuses for switching flights, they are able to influence the quality of information an agent gives his customers.

A good agent can save you almost as much through "fare construction," which allows you to fly up to 25 percent more miles between two points either free or for a modest surcharge. If you plan to make more than one long-haul round-trip in a year, ask the agent to combine the trips on one ticket. You can save up to 30 percent. For example, such a ticket might read London-Singapore-Lon-

Bot before picking up the phone ask yourself some questions. Are you concerned primarily with price or with the fastest routing? Are you prepared to change planes twice to earn frequent flier miles? Are there airlines and hubs you want to use or to avoid?

Be clear about what you are offered and ask for alternatives. Be aware that a "direct" flight (even with one flight number) may not be nonstop. Do you have to change planes (if so, to which type?), airlines or terminals? Are connections guaranteed? Are there any special deals for hotels or car rentals? Are there departures more convenient to the time you want to travel? If you were to travel at a different time, could you get a price break or a better routing? Are there other flights that get you there earlier? How can you get most frequent flier miles? Does this airline have a tendency to overbook? What about a free upgrade? Are there any penalties if you change your ticket? Would it be cheaper over the weekend? Will you be able to get a cheap

don with London-New York-London at a later date. If you fly frequently to a country with a weaker currency ask the agent to sell you "back-to-back" tickets. You buy an initial one-way ticket (to Bombay, for example) and a series of round-trips at the other end. When it comes to hotels, always ask for a corporate rate, typically 5 to 20 percent off the rack rate. Ask your agent if he can offer you a "negotiated rate" through bulk buying or membership of an agency consortium such as Hickory or Woodside. You may be able to get up to a 40 percent discount. Ask the agent if you qualify for a better deal with a "fly-stay" program.

Whatever discount you're offered, it is a good idea to call a hotel directly to ask about weekend promotions — which may not always make it into the central reservations computer. In large cities, many mid-price and deluxe hotels slash rates over weekends, typically by about 50 percent. But always ask for the net rate when you call. The discount on an inflated rack rate that nobody pays. An inquiry to reception might go something like this:

- "Hi, what can you offer me for next Thursday?"
- "I have a deluxe king for \$300."
- "Is there a corporate rate?"
- "Yes, \$270."
- "And other rooms?"
- "Executive twins are \$230, regular twins are \$180."
- "What does that include?"
- "Service and tax. English breakfast is extra."
- "That's more than I'm ready to pay. What about weekend deals or promotions?"
- "I can give you 50 percent off a regular twin for Friday, Saturday or Sunday night."
- "What does that make the net rate?"
- "That's \$90."
- "Can you give me that rate if I stay Thursday and Friday?"
- "Yes, I'd be pleased to do that."
- "Any chance of an upgrade?"
- "I can probably give you an executive twin for the same."
- "If you can do it with breakfast as well I'll take it."
- "Fine. Your name please?"
- An ounce of chutzpah can go a long way.

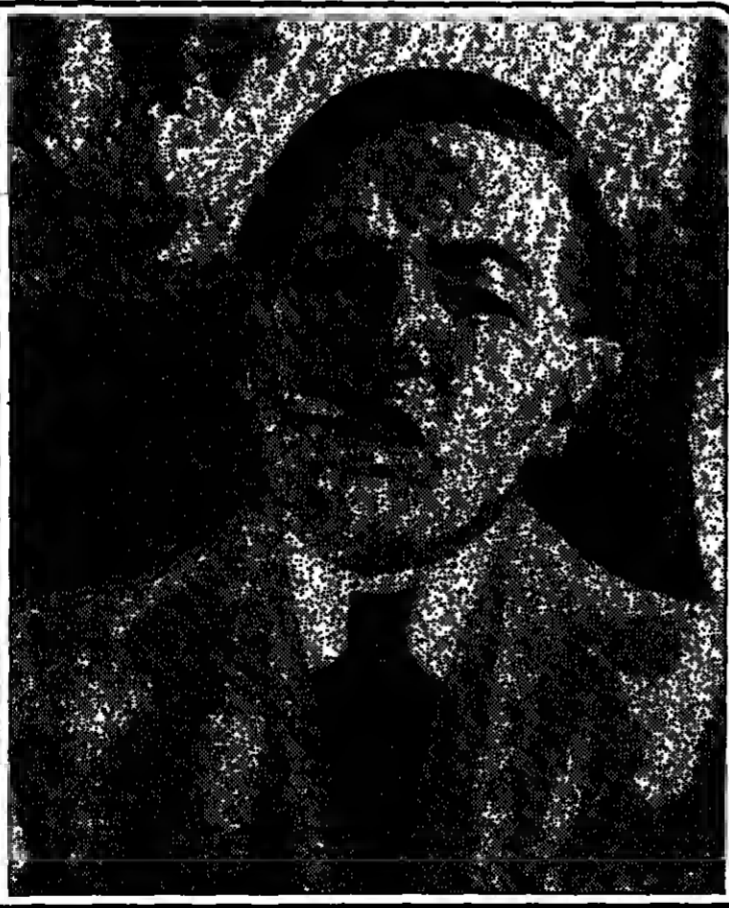
DO'S AND DON'TS

- Priorities**
Do decide your priorities and how much flexibility you need before calling the travel agent or reservations desk.
- Hotel Promotions**
Do call hotels direct to ask about any promotions. These do not always make it into central reservations.
- Alternatives**
Do be clear about what you are offered and ask for alternatives. If you travel at different time, can you get a better routing or a price break? Will you get a better rate by extending your stay?
- Knowledge is Power**
Don't be deterred by the ignorance of reservations staff. They may not know or care about other possibilities. Test them with your own knowledge. Hit them with "what if?" scenarios.

THE ARTS GUIDE



Works from the Jules Flandrin retrospective in Isère, France.



- AUSTRIA**
Vienna Kunsthau Wien (tel: 712.0485). To May 3: "Andy Warhol: 1928-87." More than 100 works on canvas and Pop Art sculptures by the American artist along with 50 photographs by Christopher Makos.
Museum Moderner Kunst Stiftung Ludwig (tel: 34.12.55). To April 11: "Marcel Raysse." A retrospective including more than 150 works produced between 1959 and 1991.
- BELGIUM**
Brussels Musées Royaux d'Art et de d'Histoire (tel: 733.4547). To April 30: "Splendeurs des Sarrasins." Persian gilded silver, textiles, weapons, mosaics and frescoes from the 2d to 7th centuries.
- GIENT**
Museum voor Schone Kunsten (tel: 217.109). March 20 to June 6: "Theo van Doesburg." A retrospective of paintings and drawings by the Belgian Neo-Expressionist.
- DURHAM**
Durham Cathedral Celebrates 900 Years (tel: 846.9000). To Nov. 3: "Years of Faith." Celebrations, concerts, conferences and special events mark the 900th anniversary of Durham Cathedral in North East England.
- LONDON**
Design Museum (tel: 403.6933). To August 22: "Detached Dreams." Photographs by Graham Evans doc-

- ument the dreams and aspirations of contemporary British society through trends in design.
Royal Academy of Arts (tel: 439.7498). To June 6: "Georges Rouault: The Early Years 1903-20." A retrospective including paintings, watercolors, ceramics and drawings.
World Circuit Arts (tel: 809.7960). To April 19: "The Living Fire." A festival featuring Kurdish arts and culture through a wide range of films and videos along with live performances and exhibitions of their artisan tradition in costumes, design, painting, handicraft.
- The Whitworth Art Gallery (tel: 273.4865). To March 27: "Nature's Way: Romantic Landscapes from Norway." More than 120 oil studies, watercolors and drawings by J.C. Dahl and Thomas Fearnley.
- CANADA**
Montreal Musée des Beaux-Arts (tel: 965.1900). To March 28: "Grand Slab." More than 130 paintings by 17th-century French artists, with works by Le Nain, Poussin, Lator, La Suar and La Hyre.
- Ottawa National Gallery of Canada (tel: 990.19.85). To May 23: "The Crisis of Abstraction in Canada: The 1950s." Abstract art by such groups as the Automatists, Painters Eleven and First Plasticiens.
- Toronto Art Gallery of Ontario (tel: 977.04.14). To June 20: "Foran: Vishnia's." Vishnia's photographs document the Jewish communities in Lublin, Krakow and Warsaw in the 1930s.
- THE CZECH REPUBLIC**
Prague Museum of Applied Arts (tel: 57.73.06). To March 30: "Borek Štěpánek: The Neanness of the Far Architecture: Design." Furniture, glassware, ceramics and drawings by the Czech designer.
- DENMARK**
Humlebaek Louisiana Museum of Modern Art (tel: 42.19.07.19). To May 9: "At the Edge of Chaos: New Images of the World." A survey of developments in architecture, the visual arts and science.
- FRANCE**
Isère Musée Jean Vinay (tel: 76.36.40.88). To May 31: "Jules Flandrin." A retrospective including more than 300 paintings by Jules Flandrin.
Paris La Cité des Sciences et de l'Industrie (tel: 40.05.65.65). To Aug. 31: "La Douleur." This exhibition explores aspects of pain and ways created to combat it.
Musée des Arts et de la Mode et du Textile (tel: 42.80.32.14). March 20 to Aug. 1: "La Renaissance de la Mode italienne: 1952-1973." The best in Italian fashion presented in more than 90 mannequin displays.
Musée-Galerie de la Sella (tel: 45.56.60.18). To May 29: "Mocan d'une République: de Gaulle à Mitterrand." Cartoons and satirical drawings and illustrations of French presidents from de Gaulle to Mitterrand.
- Toulouse Musée des Augustins (tel: 51.22.21.82). To June 7: "Sarracandes: Ses Terres Secrètes." More than 400 ceramic works produced between the 8th and 13th centuries.
- GERMANY**
Berlin Haus der Kulturen der Welt (tel: 397.870). To May 2: "China Avant Gardes." Contemporary art from China featuring the works of 18 artists.
Bonn Rhesisches Landesmuseum (tel: 729.41). To April 25: "Hundert Jahre Photographie in Russland von 1840-1940." One hundred years in Russia illustrated through more than 390 portraits, landscapes, genre photographs and still lifes.
Wiel am Rhein Vitra Design Museum (tel: 702.200). To March 28: "Miniaturen." A series of miniatures which exemplify furniture design over the past few decades.
- IRELAND**
Dublin The Irish Museum of Modern Art (tel: 718.666). To May 30: "P.J. Carroll Collection: Aspects of Irish Painting (1900-1990)." Works by contemporary Irish artists.

- ISRAEL**
Jerusalem The Israel Museum (tel: 70.88.11). March 23 to June 6: "Familiar Faces." Drawings, prints, photographs, oil paintings, and sculpture explore approaches to portraiture.
- ITALY**
Ligano Diaporo Museo e Cultura (tel: 20.72.09). To May 30: Francis Bacon: 1909-1992." A retrospective of works produced between 1940 and 1991 by the English figurative artist.
Turin Castello di Rivoli (tel: 958.7256). To April 25: "Torino e l'Arte." An exhibition on Turin's role in contemporary culture and art between 1950 and 1970.

- JAPAN**
Himeji Himeji City Museum of Art (tel: 92.22.22.85). To April 1: "Pictures, Stories and Poems." More than 60 pictures pertaining to subjects found in literary works, including Picasso's etchings for a Balzac novel and Matisse's etchings for a collection of poems.
Kyoto Kyoto National Museum (tel: 541.1151). To May 9: "The Roots of Japanese Nationality." This exhibit re-creates the ancient establishment of Yamato, the first unified state in the Japanese archipelago, through more than 650 artifacts collected from ruins throughout the country.
Tokyo National Museum of Modern Art (tel: 3214.2513). To March 28: "Fauvism and Modern Japanese Painting." Features 200 oil paintings by Dufy, Kandinsky and Matisse, among others.

- NETHERLANDS**
Amsterdam Tropenmuseum (tel: 568.82.00). To Aug. 22: "ADIVASI: Het Andere India." In commemoration of the international year for the indigenous people, this exhibit pays tribute to the indigens of India. Includes drawings, murals, paintings and sculptures.
Groningen Groninger Museum (tel: 183.343). To April 25: "Mirror of the East Asian Art from the Rijksmuseum Amsterdam." Artwork from China, Japan, India, Indonesia and Nepal, executed between the 2d and 17th centuries.

- RUSSIA**
St. Petersburg The State Hermitage Museum (tel: 812.2129545). To April 11: "The George Ortiz Collection." Some 280 masterpieces spanning 30 cultures from the Neolithic age to the late Byzantine period.
Barcelona Sala Sant Jaume (tel: 318.4744).

- To Feb. 28: "El Artista en la Pied." More than 124 objects made from fur from the collection of Andreu Colomer Murrany.
Valencia IVAM Centre Julio Gonzalez (tel: 386.3000). "The Art of the Avant-Garde in Czechoslovakia." More than 500 works by Czech avant-garde artists.

- SWITZERLAND**
Geneva Musée de l'Athénée (tel: 22.31.61.90). To April 8: "Hommage à Theodore Stawinsky." A retrospective of the artist's paintings and pastels.
Martigny Fondation Pierre Gianadda (tel: 22.33.78). To June 10: "Retrospective Jean Dubuffet, 1901-85." More than 150 works in various mediums by the French artist.

- UNITED STATES**
Chicago The Art Institute (tel: 443.36.00). To May 30: "Magritte." A retrospective surveying 50 years of work by the Belgian Surrealist René Magritte. More than 200 paintings, sculptures and works on paper.
Houston Museum of Fine Arts (tel: 713.526.1361). To June 27: "Imperial Austria: Treasures of Art, Arms and Armor from the State of Styria." More than 300 works chronicle the history of Austrian culture through art, arms and armor, as it evolved in the Austri-an state known as Styria during the period of the Habsburg rule.
New York Guggenheim Museum (tel: 423.3500). To May 16: "Picasso and the Age of Iron." More than 100 sculptures from the years 1925 to 1950 by Pablo Picasso, Julio Gonzalez, Alexander Calder, David Smith and Alberto Giacometti.
Washington The Corcoran Gallery of Art (tel: 633.3211). To April 4: "Africa Explores: 20th-Century African Art." More than 100 objects from 15 countries.



LOUIS MALLE, FILM DIRECTOR

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INTERNATIONAL
Herald Tribune

NYSE

Thursday's Closing

Tables include the following prices up to the closing on Wall Street and do not reflect late trades elsewhere. Via The Associated Press

12 Month High Low Stock

12 Month High	12 Month Low	Stock	12 Month High	12 Month Low	Stock
110.00	100.00	IBM	110.00	100.00	IBM
100.00	90.00	Microsoft	100.00	90.00	Microsoft
90.00	80.00	Apple	90.00	80.00	Apple
80.00	70.00	Oracle	80.00	70.00	Oracle
70.00	60.00	Sun	70.00	60.00	Sun
60.00	50.00	Northern Telecom	60.00	50.00	Northern Telecom
50.00	40.00	WorldCom	50.00	40.00	WorldCom
40.00	30.00	Telefonos	40.00	30.00	Telefonos
30.00	20.00	World Wide Web	30.00	20.00	World Wide Web
20.00	10.00	Electronic Data Systems	20.00	10.00	Electronic Data Systems
10.00	5.00	VeriFone	10.00	5.00	VeriFone
5.00	2.00	WorldView	5.00	2.00	WorldView
2.00	1.00	World Wide Fund	2.00	1.00	World Wide Fund
1.00	0.50	World Wide Fund	1.00	0.50	World Wide Fund

12 Month High	12 Month Low	Stock	12 Month High	12 Month Low	Stock
100.00	90.00	IBM	100.00	90.00	IBM
90.00	80.00	Microsoft	90.00	80.00	Microsoft
80.00	70.00	Apple	80.00	70.00	Apple
70.00	60.00	Oracle	70.00	60.00	Oracle
60.00	50.00	Sun	60.00	50.00	Sun
50.00	40.00	Northern Telecom	50.00	40.00	Northern Telecom
40.00	30.00	WorldCom	40.00	30.00	WorldCom
30.00	20.00	Telefonos	30.00	20.00	Telefonos
20.00	10.00	World Wide Web	20.00	10.00	World Wide Web
10.00	5.00	Electronic Data Systems	10.00	5.00	Electronic Data Systems
5.00	2.00	VeriFone	5.00	2.00	VeriFone
2.00	1.00	WorldView	2.00	1.00	WorldView
1.00	0.50	World Wide Fund	1.00	0.50	World Wide Fund

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60.00	50.00	Sun	60.00	50.00	Sun
50.00	40.00	Northern Telecom	50.00	40.00	Northern Telecom
40.00	30.00	WorldCom	40.00	30.00	WorldCom
30.00	20.00	Telefonos	30.00	20.00	Telefonos
20.00	10.00	World Wide Web	20.00	10.00	World Wide Web
10.00	5.00	Electronic Data Systems	10.00	5.00	Electronic Data Systems
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50.00	40.00	Northern Telecom	50.00	40.00	Northern Telecom
40.00	30.00	WorldCom	40.00	30.00	WorldCom
30.00	20.00	Telefonos	30.00	20.00	Telefonos
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60.00	50.00	Sun	60.00	50.00	Sun
50.00	40.00	Northern Telecom	50.00	40.00	Northern Telecom
40.00	30.00	WorldCom	40.00	30.00	WorldCom
30.00	20.00	Telefonos	30.00	20.00	Telefonos
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U.S. Contractor Sets Big Payout To Stockholders

FALLS CHURCH, Virginia — General Dynamics Corp., the military contractor that has been paring itself down through asset sales since the end of the Cold War, on Thursday moved to pay \$600 million-worth of the proceeds to stockholders' pockets.

General Dynamics, whose stock has doubled over the past year as investors applauded its deliberate shrinking act, also said that it was reorganizing its top management and reducing the size of its corporate staff and its board.

The company said it would pay a special dividend of \$30 a share to common stockholders from the proceeds of several billion dollars in asset sales during the past year.

The dividend is payable to stockholders of record as of April 5, and the prospect of that payout lured investors to the stock in Thursday trading on the New York Stock Exchange. General Dynamics' stock rose \$1.375 to \$118.625.

For more than a year, General Dynamics has been selling operations as part of a campaign by Chairman William A. Anderson to increase shareholder value now that military budgets are shrinking and investment in military production makes less sense.

The company has sold its missile business to Hughes Aircraft, a division of General Motors, for \$450 million; its Cessna commercial aircraft operation to Textron for \$600 million; and its data systems division to Computer Sciences Corp. for \$200 million.

General Dynamics recently completed the \$1.5 billion sale of its combat aircraft business to Lockheed Corp. Once the second-largest U.S. defense company, General Dynamics now concentrates on building tanks, nuclear submarines and space launch systems.

A stockholder who will undoubtedly be delighted with the special dividend is Warren E. Buffett, the renowned investor who last year, seduced by Mr. Anderson's downsizing strategy, bought 14 percent of General Dynamics' stock.

Taiwan Stops F-16 Payments

TAIPEI — Taiwan has halted its payments for 150 American F-16 jet fighters valued at \$5.8 billion because the two sides have failed to reach an agreement on sharing of production and technology. A Taiwan legislator and defense expert said Thursday.

Tung Shou-chung, a member of the national defense committee of Taiwan's parliament, said the government had halted payments because a resolution attached to Taiwan's aircraft budget requiring that 10 percent of the outlay be returned to Taiwan through technology-sharing or domestic production had not been met.

Taiwan government officials and representatives of General Dynamics Corp., the F-16 manufacturer, held negotiations in Taipei on the cooperation agreement this month, but no agreement was reached, government officials said.

Mr. Tung, a member of the governing Kuomintang, said payments would remain suspended until an accord was reached. Defense Minister Sun Chen said Wednesday that Taiwan had made an initial payment of \$98 million for the F-16s but had not made a second payment that was due Monday.

The payout will be worth more than \$80 million to Mr. Buffett, out of a total of \$618 million. Mr. Buffett is not the only fan. The company's stock has outper-

See SHRINK, Page 13

Trouble Abroad: U.S. Exports Slow

By Lawrence Malkin International Herald Tribune

NEW YORK — The Commerce Department reported Thursday a sharp deceleration in U.S. export growth for January, something that had long been forecast amid the world economic slowdown.

Imports also declined, but the monthly trade deficit nevertheless widened 6 percent to \$7.3 billion, a trend that is expected to continue in 1993. The statistics were released on the same day that Jacques Delors, president of the EC Commission, was holding talks with President Bill Clinton on trade issues.

January's export growth was only 4.3 percent from a year earlier, or almost half after price rises, and is expected to continue declining. Exports fell to \$37.01 billion in January from \$39.67 billion in December. Economists were puzzled, meanwhile, by a drop in imports to \$44.31 billion from \$46.56 billion.

Some attributed the drop to a low level of restocking after Christmas and predicted imports would start rising again for spring buying, as they did in the pre-Christmas months, making the U.S. trade deficit book toward March \$10 billion this year. Others said U.S. goods were regaining a competitive edge in price and quality, a development most marked in the automobile industry.

The export decline was led by foreign sales of jet aircraft, which plunged by almost \$900 million to \$1.48 billion as foreign deliveries by Boeing Co. fell to 21 planes, from 28 the previous month. Foreign sales of automobiles and parts also dropped about \$900 million, to \$1.48 billion, as sales of American recreational and four-wheel-drive vehicles slowed in the international economic downturn. But U.S. automobile imports also declined, by \$851 million to \$3.54 billion, as domestic producers began recapturing some market share.

Partly because of this, the U.S. trade deficit with Japan, which accounts for about half the total and creates the principal political and economic irritant between the two countries, narrowed to \$3.9 billion from \$5.1 billion. But this is unlikely to make things much easier for Prime Minister Kiichi Miyazawa when he comes to Washington on April 26, as Mr. Clinton still is expected to press him to stimulate Japan's economy as a way of raising its imports.

Lawrence Summers, Mr. Clinton's nominee for Treasury undersecretary for international affairs, told the Senate Finance Com-

mittee at his confirmation hearing Thursday morning that U.S. economic growth was likely to eclipse Europe's and Japan's this year and next.

"While we can take satisfaction from our recovery, slow growth abroad means slower growth for U.S. exports and rising trade imbalances," he warned. Mr. Summers said the imbalances demanded an improvement in economic coordination among the Group of Seven industrial nations.

Economists warned that in the immediate future, the United States would probably continue to go it alone in growth among the industrialized powers and would get little help from export markets. Edward Yardeni of C.J. Lawrence calculated that trade contributed to the country's economic growth in the last quarter of 1992 but said it would probably detract from growth this quarter.

David Rollev, international economist at DRI/McGraw Hill, said that all of the 6 percent increase in U.S. exports last year came from Latin America and Asia, and he forecast an increase of only 4 percent this year, with none of it coming in Europe or Japan. He forecast import growth of 8 percent or 9 percent, about the same as last year.

Man Who Built BMW Gives Up Post

By Ferdinand Protzman New York Times Service

BONN — BMW surprised the automotive world on Thursday by announcing the replacement of Eberhard von Kuenheim, the automotive executive who transformed the maker of cars and motorcycles into a global concern during his 23-year tenure as managing board chairman.

Mr. von Kuenheim, 64, will relinquish his post in May and become chairman of the supervisory board. He will be succeeded by Bernd Pischetsrieder, BMW's 45-year-old chief of production.

Under Mr. von Koenheim, Bayerische Motoren Werke AG experienced the most dynamic growth in its history, as sales soared from \$393 million in 1970 to \$20.1 billion, or 31.2 billion Deutsche marks, in 1992. He reinvested billions of marks in steadily upgrading BMW's design, research and production facilities, which now rank among the most modern in the industry.

The company reached several milestones last year: Its car production surpassed that of its rival, Mercedes-Benz, for the first time and Mr. von Kuenheim announced that BMW would build a production plant near Greenville, South Carolina, making it the only European car company building automobiles in the United States. Volkswagen AG is the only other German

to replace him is considered a surprise, too. Industry experts had long viewed Wolfgang Reitzle, BMW's design and development chief, as the most likely successor.

The choice of chairman at BMW comes as all European automakers are feeling the effects of recession in much of the industrial world. The European market is projected to contract 20 percent this year and little improvement is forecast for 1994.

At the same time, Japanese car companies are moving aggressively into the European Community market, where they are setting up production facilities to get around quotas on imported cars.

The downturn is being felt most acutely in Germany, which has Europe's largest automotive industry. Companies like Volkswagen AG and Daimler-Benz AG have been

forced to take radical moves to cut costs and improve productivity because of the decline in sales.

While BMW has seemed largely immune to the problems plaguing its rivals, the choice of Mr. Pischetsrieder indicates that the Munich-based manufacturer is preparing for much tougher competition in the near future. A Munich native, Mr. Pischetsrieder is an energetic young engineer who has enthusiastically studied Japanese methods of "lean manufacturing" and just-in-time supply of components to the assembly line. One of his most notable accomplishments so far was designing the assembly plant that will be built in South Carolina.

Mr. Pischetsrieder joined the company as a planner in the production department in 1973, after graduating from Munich's Technical University with an engineering degree. Two years later he was made head of the production department at the Munich assembly plant. From 1982 to 1985 he headed BMW's operations in South Africa, where it has a small assembly plant.

Mr. Pischetsrieder's promotion to replace Mr. von Kuenheim was announced on Thursday. Mr. Pischetsrieder said he would be working closely with Mr. von Kuenheim until May. Mr. von Kuenheim said he would be working closely with Mr. Pischetsrieder until May.

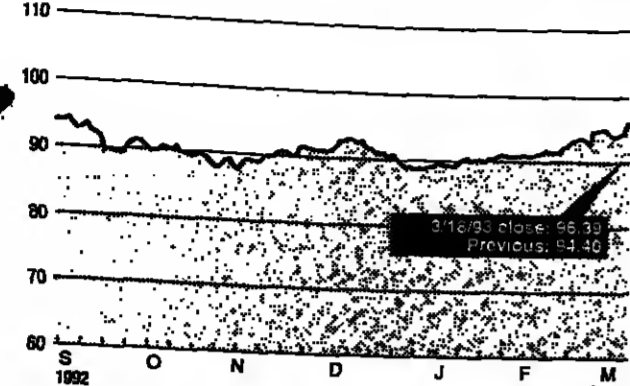
Eberhard von Kuenheim transformed the company into a global concern during his 23 years as managing board chairman.

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THE TRIB INDEX: 96.39

International Herald Tribune World Stock Index, composed of 230 internationally investable stocks from 20 countries, compiled by Bloomberg Business News, Jan. 1, 1992 = 100.



The index tracks U.S. dollar values of stocks in Tokyo, New York, London, and Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Italy, Netherlands, New Zealand, Norway, Singapore, Spain, Sweden and Switzerland. In the case of Tokyo, New York and London, the index is composed of the 20 top issues in terms of market capitalization. In the remaining 17 countries, the ten top stocks are tracked.

Asia/Pacific Europe N. America

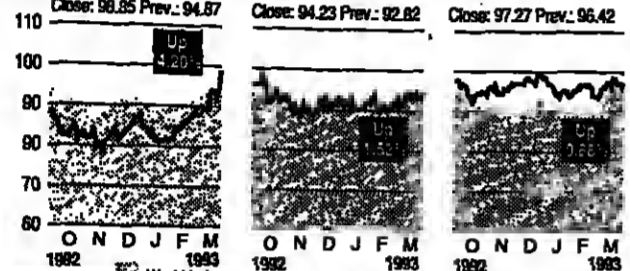


Table with 3 columns: Sector, Index Value, % Change. Rows include Energy, Utilities, Finance, Services, Capital Goods, Raw Materials, Consumer Goods, Miscellaneous.

For readers desiring more information about the International Herald Tribune World Stock Index, a booklet is available free of charge by writing to: Trib Index, 181 Avenue Charles de Gaulle, 92521 Neuilly Cedex, France.

WALL STREET WATCH

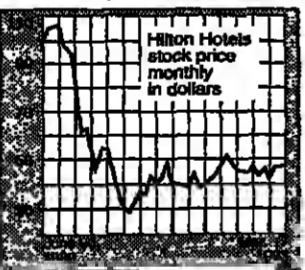
Hilton Hotels Is Trying To Capitalize on Its Name

By Edwin McDowell New York Times Service

NEW YORK — The stock of Hilton Hotels Corp. traded at \$115.50 in 1992, when the company put itself on the auction block. But when no one bid for it, the stock plummeted and has been trading at about half that value ever since.

"We have it rated a hold," said Margro L. Vignola of Sunbeam Brothers, "mostly because it still derives close to half its sales and operating profits from its hotels." Many of those properties are in big cities plagued by overcapacity and where room rates have been depressed for several years.

Hilton owns 21 hotels, including the Waldorf-Astoria in New York and the Palmer House in Chicago. It parly owns 14 hotels and it manages or franchises 207 others, including 42 resorts. Its owned-and-operated properties include five hotel casinos in Nevada and casinos in Australia and Turkey. This week, Hilton and a partner, New Orleans Paddlewheels Inc., received the first of two licenses required to operate a riverboat casino on the Mississippi River, and Hilton was recently chosen to operate a riverboat casino for Kansas City, Missouri.



Ms. Vignola thinks the Las Vegas Hilton, which caters to conventions and high rollers, and the Flamingo Hilton-Las Vegas, which seeks leisure travelers, may lack the bells and whistles that some competitors there will use to lure guests and gamblers.

But, conceding that Hilton has "a lot of intrinsic earnings potential and intrinsic value," Ms. Vignola estimates earnings a share this year of \$2.55, up from the \$2.17 a share that Hilton earned in 1992.

Hilton is looking for bargain hotels, as when it paid \$83 million last year for the distressed Bally's Casino Resort in Reno, Nevada, now the Reno Hilton, which cost more than \$220 million to build. And the company hopes to cash in on its name to continue acquiring management contracts and converting existing hotels.

Hilton avoided the 1980s building and buying binge that hurt other hotel companies, and is well situated for growth. "As of the fiscal year we had \$665 million in cash and equivalents," said Raymond C. Avansino Jr., the president and chief operating officer.

Real Estate Boosts Cheung Kong

Compiled by Our Staff From Dispatches

HONG KONG — Cheung Kong (Holdings) Ltd., the flagship investment holding company of the tycoon Li Ka-shing, said Thursday that its net profit last year jumped 28.2 percent to 6.26 billion Hong Kong dollars (\$802.5 million).

Cheung Kong, which has vast real estate interests in Hong Kong, benefited from continued increases in the price of apartments in the British colony.

Revenue rose 3 percent, to 10.28 billion dollars, and operating profit leaped to 3.4 billion dollars, from 1.12 billion. But Cheung Kong's associated company, Hutchison Whampoa Ltd., suffered from losses in its telecommunications business in Britain and from a write-down in the value of its stake in Husky Oil of Canada.

Profit fell 4.7 percent to 3.17 billion dollars at Hutchison, which also has real estate and retail interests. Revenue there rose 9.5 percent, to 21.03 billion dollars.

Cheung Kong owns 40 percent of Hutchison. Mr. Li, discussing Cheung Kong's results at a news conference, said, "Barring unforeseen circumstances, the 1993 dividend would be less than the 1992 level." Cheung Kong's total dividend for last year was 80 Hong Kong cents a share, up from 68 cents in 1991.

China could be Cheung Kong's next big area of growth, Mr. Li said. The Hong Kong property market seemed to settle down this year, particularly in the residential sector, and Mr. Li said he expected the trend to continue in 1993. But across the border in China, mainland officials reported 12.8 percent economic growth last year. Mr. Li said further expansion into China offered great opportunities for investors.

He stressed, however, that China investment See LI, Page 13

Western Bond Issuers Go East

By Kevin Murphy International Herald Tribune

HONG KONG — With its trade surpluses creating a vast pool of capital, Hong Kong is finally becoming a magnet for Western offers of fixed-income debt. But if the colony's bond traders think their markets will replace equities as the glamor game in town any time soon, they are reading the tea leaves wrong.

Asian investors at home tend to buy high-rated bonds and hold until maturity, not trade them. That is something the region's bond traders want to change.

A glance at the region's swelling trade surpluses explains why a delegation from the Swedish national debt office recently toured the region, why a major French bank, BNP, is flying in a capital-markets team to open shop in Hong Kong on April 1, and why General Electric Capital Corp. was able to smoothly launch a \$300 million, five-year dragon bond issue with a 5.52 percent yield Thursday.

"It's true, there is a large and probably growing appetite for fixed-income paper here now," says Paul Giles, executive vice president for private banking with Creditanstalt in Hong Kong. "But it's not highly rated or a name people know well, they're much less interested."

The dragon bond, essentially a Eurobond sold and listed in Asia, primarily in Hong Kong, Singapore and Taiwan, was pioneered by the Asian Development Bank, which saw in its own needs to raise money an opportunity to spur the development of capital markets for Asian borrowers in their own time zones.

The ADB's rationale holds that many companies who go abroad for capital pay more than equally rated Western companies and therefore should relish the opportunity to stay at home where they are better known.

But so far, dragon bond issuers have paid for their trail-blazing. GE Capital's Thursday offering, the first corporate issue and only the third after two ADB offerings last year, was set 30 basis points above a com-

Swire's Profit Beats Most Forecasts

Compiled by Our Staff From Dispatches

HONG KONG — Swire Pacific Ltd. said Thursday that its net profit attributable to shareholders rose 43.5 percent last year, exceeding most analysts' forecasts.

The property, aviation and trading conglomerate said its 1992 earnings after tax and payments to minority interests, but before extraordinary items, were 4.42 billion Hong Kong dollars (\$371.5 million), compared with 3.08 billion dollars the year before. The results included one-time gains of 998.2 million dollars on property transactions.

Operating profit rose 35 percent to 7.13 billion dollars, from 5.27 billion dollars in 1991. Revenue was up 16 percent to 38.92 billion dollars, from 33.62 billion dollars. Analysts warned that the airline industry's financial troubles could hurt results this year and next. About 46 percent of Swire's earnings come from Hong Kong's flag carrier, Cathay Pacific.

But Digby Falkiner, senior analyst at Morgan Grenfell, said he still expected Swire's profit to rise "between 9 percent and 12 percent over the next three years."

The company said that "the overall outlook for the Swire Pacific Group remains encouraging." Earnings per share were 2.783 dollars, against 1.94 dollars in

Swire's Profit Beats Most Forecasts

1991. The company proposed a final dividend of 74 Hong Kong cents a share, up from 66 cents the year before. Together with an interim dividend of 29 cents, dividends for the year were 1.03 dollars a share. (Bloomberg, Knight-Ridder)

parable five-year Treasury note. According to Oakreed Financial Services' managing director, Patrick Thomas, the premium is worth the marketing exercise and the opportunity to broaden GE Capital's investor base in preparation for future issues, probably four more with two years.

But Mr. Thomas remains cautious. "This market still has to prove itself and distinguish itself from others," he said. "If the issue finds its way back into the usual holder's hands, people in the Eurobond market, then they will have paid too much."

While strong demand appears to exist for these and other securities, a lack of supply means high-volume secondary trading in Asia has yet to materialize, and with it liquidity. "It's probably developing more slowly than the ADB would like to see," said Thomas Jasper, managing director of Salomon Brothers Hong Kong Ltd. "The market is

See DRAGON, Page 13

Currency & Interest Rates. Table with columns: Cross Rates, Eurocurrency Deposits, Key Money Rates, Other Dollar Values, Forward Rates.

Currency & Interest Rates. Table with columns: Eurocurrency Deposits, Key Money Rates, United States Rates, Canada Rates, Japan Rates, Gold Rates.

CAPITAL ITALIA and CAPITAL INTERNATIONAL FUND. Registration information, AGENDA, and AGES for both entities.

MARKET DIARY

German, U.S. Rates Bolster Wall Street

Bloomberg Business News NEW YORK — Wall Street stocks soared Thursday because of falling German and U.S. interest rates.

The Dow Jones industrial average ended 38.90 points higher at 3,475.64. The session high of

N.Y. Stocks 3,477.26 pitched the index just below its all-time closing high of 3,478.34 set March 10.

"The Bundesbank cut its rate and that hasn't failed to give the stock market a boost yet," said Philip Smyth, a stock market analyst at Birinyi Associates.

Advancing common stocks topped declines by about 2 to 1 on the New York Stock Exchange.

Trading was active, with about 242 million shares changing hands on the NYSE.

Treasury bonds rose following the Bundesbank's decision to cut the discount rate to 7.75 percent from 8 percent, reports of a high amount of unemployment claims in early March, a drop in imports and exports in January, and a report from the Federal Reserve Bank of Philadelphia suggesting slower economic activity.

The benchmark 30-year Treasury bond gained 27/32 to close at 104 5/32. The yield was 6.8 percent, down 6 basis points on the day.

Falling interest rates tend to cut the bond rate to 9 percent from 9.5 percent and discount rate to 8 percent from 8.25 percent.

Richard Reid, chief economist with UBS Phillips & Drew in Frankfurt, said that when Germany's political leaders agreed to a "solidarity pact" last weekend on financing the reconstruction of Eastern Germany, all those conditions had been met.

Underlying inflation is under control, the money supply growth is slowing and the unions accepted relatively low pay packages in this year's negotiations.

"Those were the conditions. From this level, I see the Bundesbank conducting an orderly retreat on monetary policy. I think the key interest rates will come down in a series of small, careful steps by the end of 1993 and 4.5 percent sometime during 1994."

The monetary easing has been accelerating as the recession deepens. On Feb. 4, the Bundesbank

make stocks more attractive relative to fixed-income securities.

"I think the stock market is following the bond market right now," said Barry Berman, head trader at Robert W. Baird.

"You've got a reaction to interest rates and the end of the quarter. Mr. Berman said. "Stocks that have been weak will continue to be weak because people are going to want them out of their portfolios."

There's a lot of cash around that's going into stocks with more predictable earnings growth.

Ford Motor Co. soared 2 3/4 to 5 1/4 after analysts at Smith Barney and Salomon Brothers raised their earnings estimates.

Sears Roebuck rose 2 in 52 1/2. The stock was recommended by money manager Michael Price.

McDonald Douglas Corp. slid 2 1/4 to 54 1/2 on reports that the aerospace and defense contractor is being investigated by the SEC for an alleged attempt to cover up information about losses on its contract to build the C-17 military transport plane.

Congress is debating whether to delay or kill the project. United Technologies Co. shed 1/4 to 46 3/4. The company's Pratt & Whitney engine unit plans to eliminate more than 3,600 jobs by the end of March.

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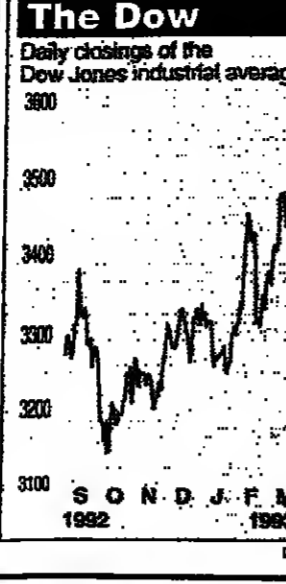
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The Dow



S O N D J F M 1992 1993

Dow Jones Averages

Table with 5 columns: Index, Open, High, Low, Close, Change. Rows include Industrial, Transportation, Utilities, Finance, and SP 500.

Standard & Poor's Indexes

Table with 5 columns: Index, High, Low, Close, Change. Rows include Industrials, Financial, and SP 500.

NYSE Indexes

Table with 5 columns: Index, High, Low, Close, Change. Rows include Composite, Industrials, and Finance.

MASDAQ Indexes

Table with 5 columns: Index, High, Low, Close, Change. Rows include Composite, Industrials, and Finance.

NYSE Most Active

Table with columns: Vol., High, Low, Last, Chg. Lists top trading stocks like Microsoft, Intel, and Apple.

AMEX Most Active

Table with columns: Vol., High, Low, Last, Chg. Lists top trading stocks on AMEX.

NYSE Diary

Table with columns: Index, Close, Prev., Change. Lists daily index movements.

AMEX Diary

Table with columns: Index, Close, Prev., Change. Lists daily AMEX index movements.

MASDAQ Diary

Table with columns: Index, Close, Prev., Change. Lists daily NASDAQ index movements.

U.S. FUTURES

Large table containing various U.S. futures markets including grains, metals, livestock, and oil.

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EUROPEAN FUTURES

Table containing European futures markets including currencies and commodities.

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WORLD STOCK MARKETS

Table containing international stock market indices and prices from various countries.

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Kemper in Swap With Lumbermen

LONG GROVE, Illinois (Bloomberg) — Kemper Corp. said Thursday it would exchange two insurance units for most of Lumbermen Mutual Casualty Co.'s 38 percent equity stake in Kemper.

The agreement will reduce Lumbermen's stake in Kemper to 4 percent, the lowest level since the company established the publicly held Kemper Casualty Co. in 1968.

Under the agreement, Lumbermen will get Kemper National Insurance Co., which reinsures other property and casualty insurance companies, and which reinsures other National Loss Control Service Corp., which owns 50 percent of Kemper's Risk Management Services unit, a joint venture of Kemper and Lumbermen.

Carla Hills on Time Warner Board

NEW YORK (AP) — Time Warner Inc. said Thursday the former baseball commissioner, Francis T. (Fay) Vincent Jr., and the former U.S. trade representative, Carla A. Hills, were nominated to its board.

The media-entertainment conglomerate said the board had also nominated David T. Kearns, the former Xerox Corp. chief executive, and Reuben A. Mark, chief executive of Colgate-Palmolive Co., for seats.

Shareholders will get a chance to vote on the nominations at the company's annual meeting on May 20. If they are elected, they will increase the number of nonemployees who are serving on the board to 13 of 15.

Chairman Gerald Levin has moved since the death last December of the former chairman, Steven Ross, to reduce the size of the board as well as the proportion of company insiders serving on it.

UAL Confirms Boeing Outback Deal

NEW YORK (Combined Dispatches) — UAL Corp. said Thursday it had concluded negotiations with Boeing Co. over reductions in aircraft purchases.

The Boeing deal is done. We shook hands about a month ago," said Jack Pope, UAL's president, before an analysts' meeting.

Mr. Pope said UAL was in active talks to reduce engine purchases. Separately, Japan Air System Co., which has said it expects a loss this financial year, said it had canceled plans to buy Boeing 747-400 jumbo jets and was negotiating to buy seven smaller and cheaper Boeing planes instead.

A USAir will spend about \$200 million to buy Rolls-Royce jet engines to power 15 Boeing 757-200 twinjet aircrafts, the companies said Thursday.

The airline, based in Arlington, Virginia, now has 40 757s in service or on order. The airline also placed options to buy engines for 15 other jets.

"Eighty percent of Boeing 757 operators have selected the Rolls-Royce engine, and there is clearly a high degree of customer satisfaction," said Rolls-Royce's chairman, Sir Ralph Rogers.

The planes are scheduled for delivery in 1995 and 1996. (AP)

Allstate to Offer Debt With Stock

WASHINGTON (Bloomberg) — Allstate Corp. told the Securities and Exchange Commission on Thursday that it planned to sell \$600 million of debt securities shortly after its first-time sale to the public of 78.5 million shares of common stock.

The Chicago-based Sears, Roebuck & Co. is using the initial public offering and the debt issue to sell 20 percent of Allstate, its insurance subsidiary, to the public as part of its plan to leave the financial-services business.

Japanese Buy Less U.S. Real Estate

LOS ANGELES (AP) — Japanese investment in American real estate plunged last year because of financial problems in Japan and the United States, according to a report released Thursday.

The total Japanese investment of \$807 million in 1992, down from \$5.1 billion in 1991, was the lowest since this data was first tracked in 1985 by the accounting firm of Kenneth Leventhal & Co., company officials said.

California and Hawaii led the nation in attracting Japanese investment in 1992, accounting for \$619 million, or 77 percent of the total, said the study. Nearly all of the Japanese money invested in California went to new and continuing residential projects.

Ruble Tumbles to a New Low

MOSCOW — The Russian ruble fell again Thursday at the Moscow Interbank Currency Exchange, hitting 667 to the U.S. dollar and setting yet another record low, exchange officials said.

The ruble last traded at 662 on Tuesday at the exchange's twice-weekly auction.

Trading volume was \$68.69 million Thursday, up from \$57.39 million on Tuesday, exchange officials said. Exchange officials said 64 banks took part in Thursday's trading.

The Russian currency has been steadily falling since the government decided last year to allow its value to be set at auction.

NYSE

Table containing NYSE stock market data, including volume, price, and change for various indices.

When Luxury Goods Go Bad LVMH Is Bracing for Another Tough Year

By Jacques Neher Special to the Herald Tribune PARIS—With economic storms swirling through Europe and Japan, LVMH Moët Hennessy-Louis Vuitton, the world's premier luxury-goods conglomerate, is bracing for another difficult year in 1993. "I think 1993 will be a tough year for the world economy, and we are ready to live through it," said Bernard Arnault, chairman of the company...

explained as speculators "buying on a recovery fantasy." They may have also been intrigued by Mr. Arnault's statement that the Vuitton family interests may have sold a portion of their shares in recent months. The family was last known to hold around 9 percent of LVMH stock...

could signal not just a reaction to a recovery fantasy but a good part of cognac business flows from corporate-entertainment budgets—but to a change in consumption habits. "The Japanese had been paying up to \$300 a bottle for cognac, but they now may have gotten used to paying 500 for brandy instead..."

Surprise Rights Issue For Ahold Investors

By Barbara Smit Special to the Herald Tribune ZAANDAM, Netherlands—Ahold NV, the Dutch food retailer, surprised investors on Thursday by asking them to subscribe to a one-for-10 rights issue to shore up its balance sheet. The chairman, Cees van der Heeven, had previously declared the company would only resort to such a move to finance a major acquisition.

According to Mr. Van der Heeven, stockholders' equity has been weakened by a string of purchases that cost the company about 589 million guilders to goodwill charges in the last two years. Goodwill is the amount paid to acquire a company in excess of its tangible net assets.

Lufthansa Reduces Its Loss

United Press International BONN—Lufthansa's cost cuts helped it reduce its pretax loss in 1992 to about 300 million Deutsche marks (\$181 million), from 330 million DM the previous year, the German airline said Thursday. The preliminary report showed that the net loss also narrowed, by about 60 million DM to about 380 million DM.

Investor's Europe. Table with columns for Frankfurt DAX, London FTSE 100 Index, Paris CAC 40, and various stock indices across different European markets.

Hermès Plans June Listing on 2d-Tier Market

Bloomberg Business News PARIS—Hermès, the French luxury-goods house, confirmed Thursday it would be listed on the Paris secondary market in June. Hermès stock is currently unlisted. Underwriting the placement will be Banque Nationale de Paris, Banque Française du Commerce Extérieur and Banque Hottinguer...

Guinness, Too, Suffers From Economic Slump

LONDON—Guinness PLC on Thursday reported a 12 percent drop in 1992 pretax profit citing recession and restructuring charges. The brewer and spirits distiller cautioned that conditions this year were unlikely to be better. Guinness, which boasts top brands such as Johnnie Walker whisky, Gordon's gin and Guinness stout, pushed its annual dividend up 10 percent to 11.85 pence a share...

Mr. Greener added that improvements in the U.S. market, especially in the second half of 1992, would be offset by worsening conditions in continental European markets such as Germany and Spain, and the depressed Japanese market. Despite this, Mr. Greener expects to make steady progress in 1993, supported by intense marketing and cost-cutting.

Reed Elsevier Profit Up

Reed Elsevier, the British-Dutch publishing company, said its 1992 pretax profit rose 19 percent to £412 million (\$596.99 million), on a pro forma basis, Bloomberg Business News reported from London. The company is the result of the merger of Reed International PLC, which took place on Jan. 1. The merged company is reporting proforma combined financial statements to help familiarize shareholders with the financial profile of the combined businesses.

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Rieter Rejects Accord With Swiss Rival

Winterthur, Switzerland—Rieter Holding AG said Thursday that cooperation with Saurer-Gruppe Holding AG would not be a "sensible strategy" and stressed that it would remain an independent company. The statement came as Saurer said that it had raised its stake to 13 percent from 6.8 percent and said that, although the increase did not signal a takeover attempt, industrial cooperation would strengthen the competitiveness of both companies.

An analyst at Bank Vontobel, Thomas Pyl, said a merger between the two textile machinery groups appears unlikely. "For one, the EC Commission would object to any such merger on competition grounds, since both companies have facilities in the Community," he said.

Very briefly:

- Cadbury Schweppes PLC named Dominic Cadbury executive chairman and David Wellings chief executive, effective May 3.
• Daimler-Benz's Deutsche Aerospace AG unit said it expected world airlines to buy 16,800 aircraft by the year 2012 to replace aging planes and for increased passenger travel.
• Comptoir des Entrepreneurs SA will price its planned 800 million French franc (\$143 million) reserved rights issue at 219 francs per share, raising its capital to 792.9 million francs from 427.6 million.
• Klockner-Werke AG said its steel unit Klockner Stahl GmbH had closed one of its two flat-steel blast furnaces in Bremen as part of a cost-cutting and rationalization program.
• The Dutch Central Economic Commission has recommended that the government sell off shares to state-owned companies in a bid to meet its mandated target of cutting 9 billion guilders (\$4.8 billion) from the 1994 budget deficit.
• Svenska Cellulosa AB reported a 1992 profit after depreciation of 2.03 billion kronor (\$267 million), compared with 2.72 billion a year earlier.
Bloomberg, AP, Knight-Ridder

Fiat Rules Out Rights Issue

SANTA MARGHERITA, Italy—The chief executive of Fiat Auto, Paolo Cantarella, has said that the carmaker does not plan to sell new shares to swell its finances, a Fiat SpA spokesman said Thursday. "Fiat has its accounts to order," Mr. Cantarella was quoted as saying at a demonstration of Fiat's new Delta car. "To confront and overcome difficulties down the road with its own cash flow and without asking for capital increases." The Fiat executive noted that the group's 10-year, 40 trillion lire (\$25 billion) investment plan was already in place. Olivetti SpA stunned investors earlier this week with a huge rights issue, leading to fears that Fiat might do the same.

NYSE Thursday's Closing

Table listing NYSE closing prices for various stocks, including columns for High, Low, Last, and Change.

NYSE High-Lows

Table listing NYSE high and low prices for various stocks, including columns for High and Low.

AMEX High-Lows

Table listing AMEX high and low prices for various stocks, including columns for High and Low.

LI: Real Estate Gains

(Continued from first finance page) would amount to no more than 25 percent of Cheung Kong and Hutchison's total assets. Among the China projects the company is looking into are roads, power, oil and ports. Discussing Hutchison's performance, Mr. Li said losses were incurred by the 65 percent-owned unit Hutchison Telecommunications (U.K.) in 1992 and these would continue during 1993. His statement did little to clarify the longer-term status of the subsidiary. Speculation that Hutchison would sell or otherwise pull out of the business has been rife in the Hong Kong stock market for some time.

DRAGON: Bond Offers Go East

(Continued from first finance page) dominated by triple-A corporates and multilateral government agencies. It will have to broaden to accommodate a wider spectrum of credit. Mr. Jasper, like many others, sees a lack of trading as part of the problem. "In our view the more trading we see, the more the spreads will tend to narrow," he said. "There is a liquidity premium that has to be squeezed out of the market." Over time, as investors become more sophisticated, we will see more trading, but the traditional investment policy here is not to trade them. The Hong Kong government is eager to see the British colony develop as a capital market for Asia and is doing what it can to spur the market although it has no borrowing requirements to speak of. Hong Kong is sitting on 120 billion Hong Kong dollars (\$15.5 billion) to reserves and has agreed with China, which takes control in 1997, not to have any more than a billion dollars in debt there. However, it has actively fostered the issuance and trading of Exchange Fund bills, the Hong Kong equivalent of U.S. Treasury bills, which were introduced in 1990. "On Thursday we had our highest turnover yet, 37 billion Hong Kong dollars, much more than the amount of paper out there," which is 24 billion dollars, said the Exchange Fund head, Joseph Yam. China's reluctance to approve financing for a new airport and related infrastructure expected to cost 175 billion dollars has dealt a temporary blow in Mr. Yam's plans. There are some Hong Kong dollar-denominated non-currency bonds in existence, including two 500 million dollar bonds issued by GE Capital last year. "Demand is no problem; we've developed the infrastructure and worked to extend the yield curve," says Mr. Yam.

SHRINK: Shareholders Win

(Continued from first finance page) formed the Standard & Poor's index of the 10 largest defense industry stocks by more than 17 percent during the past year and has been the top performer on the S&P 500 for the last two years. Under the executive changes, Mr. Anders will relinquish one of his titles, chief executive, to James Mellor, who has been president. In addition, Lester Crown, whose family held a large stake in the company for many years, will retire as executive vice president. The ranks of the company's corporate staff in Falls Church will be slashed to 50 from 250 by the end of 1994. And General Dynamics plans to cut the size of its 16-member board in 1994. Despite Mr. Anders's claims that the company is looking for profitable niches in a shrinking defense industry, analysts have speculated the company is being liquidated. "Our chairman has been very emphatic that he is not leading a liquidation," said the company spokesman, Alan Spivak. Mr. Anders was brought in as vice chairman in 1990 before assuming responsibilities as chief executive in January 1991. (Bloomberg, AP, UPI, Knight-Ridder)

SAVINGS & INVESTMENT BANK LIMITED ("SIB") EX GRATIA COMPENSATION SCHEME

The Government of the Isle of Man has appointed Timothy J. Beer, Joint Liquidator of SIB and a Partner in KPMG Peat Marwick, Douglas, to administer a scheme of ex gratia payments to qualifying deposit and current account holders of the above bank, which went into insolvent liquidation on 12 July 1992. Consideration will be given to claims under this scheme only upon receipt by the Scheme Administrator before 24 April 1993 of a fully completed claim form. Claim forms together with accompanying instructions and summary of Scheme Terms have already been despatched to all known qualifying account holders at their last registered address. Any person wishing to claim compensation under this scheme and who has not received a claim form should contact: SIB Compensation Scheme Administrator, c/o Savings & Investment Bank Limited, Heritage Court, 41 Abol Street, DOUGLAS, Isle of Man. Telephone: 0624 623056. Please note that any person who for any reason fails to submit a completed claim form to the Scheme Administrator before 24 April 1993 will not be eligible for compensation under this Scheme.

IAM FLAGSHIP FUND

Siege social: 2, boulevard Royal LUXEMBOURG R.C. LUXEMBOURG B-24759 Messieurs les actionnaires sont priés d'assister à L'ASSEMBLEE GENERALE ORDINAIRE qui se tiendra le 7 avril 1993 à 10.00 heures, en l'hôtel de la Banque Internationale à Luxembourg, 69, route d'Esch, Luxembourg, pour délibérer sur le suivant: ORDRE DU JOUR 1. Rapports du Conseil d'Administration et du Réviseur d'Entreprises; 2. Approbation de l'état du patrimoine et de l'état des opérations au 31 décembre 1992; affectation des résultats; 3. Décharge aux administrateurs; 4. Nominations statutaires; 5. Divers. Aucun quorum n'est requis pour les points à l'ordre du jour de l'assemblée générale annuelle et les décisions seront prises à la majorité des actions présentes ou représentées à l'assemblée. Pour être admis à l'assemblée, les propriétaires d'actions au porteur sont priés de déposer leurs actions cinq jours francs avant l'assemblée aux guichets de la Banque Internationale à Luxembourg, 2, boulevard Royal, Luxembourg. Le Conseil d'Administration

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AMEX

Thursday's Closing Tables include the... Tables include the... Tables include the...

Table with columns: 12 Month High Low Stock, Div, Yld PE, 52 High Low Latest Chg. Lists various stocks and their performance metrics.

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Advertisement for 'HIGH TECHNOLOGY & PROFITABILITY FOR THE 21st CENTURY' conference in Hong Kong, May 17-18, 1993. Includes a list of speakers and topics.

Advertisement for 'The Russian leadership crisis', 'EC-US trade tensions', and 'Terrorism around the world'. Includes a subscription offer for 48% off the newsstand price.

Glimmer of Hope for Brokers

Japan's Big 4 Lift Estimates From Dismal to Merely Bad

Compiled by Our Staff From Dispatches
TOKYO — A recent surge in prices and volume on the Tokyo Stock Exchange allowed Japan's beleaguered brokerage houses to surprise the market Thursday with financial projections for the year ending March 31 that are significantly less dismal than investors had expected.

The projections made by Japan's Big Four brokerages — Nomura Securities Co., Daiwa Securities Co., Nikko Securities Co. and Yamaiichi Securities Co. — and several smaller brokerages were modest at best.

None of the four projected any profit for the year, and three of them forecast big losses. That included Nomura, Japan's largest brokerage, which said it expected a group pre-tax loss of 5 billion yen (\$42.7 million), its first loss ever. Nikko, the third-largest, said it expected to break even.

Although the figures were more pessimistic than the companies' own previous projections, Japanese

media reports in recent weeks had primed the markets to expect losses of as much as 15 billion yen at Nomura and 13 billion at Nikko.

Daiwa, Japan's second-largest broker, said it now expected to report a group current loss of 7 billion yen, while Yamaiichi, the fourth-largest and weak sister of the Big Four, said it expected a loss of 36 billion yen at the group level. Investors, however, had been braced for losses of as much as 17 billion yen at Daiwa and 45 billion yen at Yamaiichi.

Japan's second-tier securities companies also slashed their forecasts, with 10 of them saying they expected losses.

As bad as the numbers were, they came as something like a breath of fresh air — or at least a breath — to an industry suffering through the fourth year of a vicious bear market.

Japan's Nikkei 225 average tumbled 63 percent from its peak in December 1989 to a low of 14,309.41 in August 1992. It has

since recovered slightly, to stand at a 1993 high of 18,727.90 as of Thursday's close, but that still leaves it more than 50 percent below the 1989 peak.

The securities firms' projections were released after the market had closed, but the stocks of the Big Four all rose. Nomura gained 100 yen to 1,840 yen a share, Yamaiichi rose 72 to 650, Nikko rose 55 to 945, and Daiwa rose 82 to close at 1,080.

A surge in volume on the Tokyo exchange since March 5 has given the brokerage houses, which rely on commissions from stock transactions for much of their income, a badly needed lift. Volume on the first section of the exchange, which averaged 264.6 million shares a day in 1992, has averaged 483.8 million shares over the last two weeks.

The rise in prices of Japanese stocks and bonds in recent months also has helped the brokerages by reducing their losses on securities held in their own investment portfolios.

(Bloomberg, AFP)

11 Charged in Thai Scandal

Agence France-Press

BANGKOK — A Thai businessman and 11 of his associates were formally charged Thursday at Bangkok's criminal court with violating the Securities and Exchange Act, a court official said.

Song Vacharasitroj and the other 11, some of them his relatives, denied the charges and were released on bail of 1 million baht (\$40,000) each. They were ordered to appear in court on April 23.

The Securities and Exchange Commission, the Stock Exchange of Thailand's watchdog body, announced last November that it was pressing charges against Mr. Song and his associates for alleged stock manipulation.

The scandal rocked the stock exchange, sending the index into one of the most dramatic plunges in

its history. Mr. Song, 35, surrendered to the police almost immediately, insisting that he was innocent, and was released on bail.

The case involves Mr. Song's alleged attempt to take over the Bangkok Bank of Commerce.

The economic-crime suppression police unit completed its investigation of the case at the beginning of February and handed its evidence, which included some 7,900 pages of documents to the public prosecutor.

Another financial scandal erupted in mid-February when the First City Investment Group partly collapsed and had to be bailed out by a state-run financial institution. Mr. Song is understood to have had links with First City's management.

Investor's Asia

Exchange	Index	Thursday Close	Prev. Close	% Change
Hong Kong Hang Seng	1700	6,051.28	5,858.33	+1.56
Singapore Straits Times	1500	1,668.78	1,662.63	+0.37
Tokyo Nikkei 225	1800	1,869.60	1,875.60	-0.36
Kuala Lumpur Composites	600	18,727.90	18,173.37	+3.05
Bangkok SET	900	640.24	640.29	-0.02
Seoul Composite Stock	800	902.44	906.25	-0.31
Taipei Weighted Price	1000	668.39	663.05	+0.50
Manila Composite	1000	4,864.46	4,511.82	+3.39
Jakarta Stock Index	1000	1,436.58	1,436.04	-1.41
New Zealand NZSE-40	1000	310.37	310.78	-0.13
Bombay National Index	1000	1,580.53	1,590.48	-0.63
		1,074.70	1,077.90	-0.30

Tokyo Opens Up to Small Investors

Bloomberg Business News

TOKYO — Eager to breathe new life into Japan's troubled equity market, the Ministry of Finance has launched a new investment plan that allows even the most penny-pinching investor to buy a piece of corporate Japan.

The stock accumulation investment system, popularly known as *raito*, was unveiled by the government in August as part of a package of rescue measures for Japan's stock market and the economy.

The new plan allows investors with as little as 10,000 yen (\$85) a month to accumulate ownership in many of Japan's best-known listed companies.

That is good news for Japan's small investors. For years, this group has been all but locked out of a stock market governed by trading rules geared to larger players. In the past, anyone buying individual stocks had to purchase a minimum of 1,000 shares, which cost an average 1 million yen per thousand.

Raito accounts "are probably one of the biggest" investment opportunities for small-to midsize investors in Japan, said a spokeswoman for Nomura Securities Co. That is especially true for people interested in purchasing stocks with an eye to capital gains, since Japanese companies pay notoriously poor dividends.

The accounts may be set up through seven Japanese brokerages, including the Big Four firms, Nomura Securities Co., Nikko Securities Co., Yamaiichi Securities Co. and Daiwa Securities Co.

Until now, the most popular stock investment vehicles among small-to midsize investors have been investment-trust funds, which are similar to mutual funds. As with mutual funds, though, the disadvantage of investment trusts is that investors may

not choose which particular stocks their money is invested in.

Given Japan's high per-capita savings rate (14 percent of disposable income), brokerages realizing from a three-year bear market may feel that individual investors have become a group they can no longer afford to ignore.

The percentage of Japanese stocks owned by individuals has plummeted from 69.1 percent in 1949 to just 23.2 percent in 1991. Corporations, brokerages and financial institutions, meanwhile, have increased their portion of share ownership from 28.1 percent to 70.7 percent.

This trend has been created largely by an extensive system of corporate cross-shareholdings that has formed over the past five decades. Under this system, companies with strong business ties and those belonging to the same *keiretsu*, or semi-formal corporate groupings, systematically buy up each other's shares to strengthen their mutual ties.

As a result, the pool of shares available to trade on the open market is limited. That makes it harder for individual investors to get in the game and reduces the market's liquidity and efficiency.

The small size of *raito* accounts also make it unlikely that they will have an appreciable impact on the market anytime soon.

Craig Chandler, a strategist at UBS Phillips & Drew International, said that even if the Nikkei continued its recent surge, a parallel surge in *raito* accounts is unlikely. The reason is that Japanese companies, on the whole, pay tiny dividends.

While Japanese stocks have until recent years produced high capital gains, Japanese dividends just don't measure up. The average annual dividend yield on Japanese stocks is "about one-tenth of a percent," compared to 3-5 percent for U.S. stocks, Mr. Chandler said.

U.S. Investors Rush for New Zealand

Compiled by Our Staff From Dispatches

WELLINGTON — New Zealand currency and bond markets attracted strong U.S. buying Thursday for a second day, and the local dollar and bond prices rose, traders said.

Allister Norris, a senior dealer with the Bank of New Zealand, said the New Zealand trade-weighted index, a basket of currencies of the nation's major trading partners, rose to a five-month high of 54.27 on heavy currency buying by New York investment houses.

"They've brought a lot of money into the country, and seem to have been very active in today's 300 million dollar (\$159 million) government bond tender," he said.

"They're coming here because our bond and other yields are very high internationally."

The New Zealand dollar was quoted at 53.37 U.S. cents late in the day, its highest level since October. Markets in New Zealand tend

to watch the trade-weighted index more than the dollar exchange rate.

In the government bond tender Thursday, November 1995 bonds sold at yields of between 7.06 percent and 7.09 percent, compared with 7.25 percent on Monday. Bonds maturing in 2004 sold at between 7.36 percent and 7.43 percent, compared with about 7.81 percent in February.

Warren Paine, a money market dealer with Ord Minnett, said overseas interest was spread throughout fixed-interest markets, with the three-month bill rate dropping to 7.04 percent from 7.17 percent.

"It is mainly offshore money driving yields down," he said.

Mr. Norris said some of the money flowing into the market was coming from London, apparently on concerns there about the growing British budget deficit.

The higher New Zealand dollar, which made stocks more expensive for foreign investors, kept a lid on the stock market, where the 40-share index lost 9.95 points to 1,580.53.

Equities trading was quiet except for offshore interest in major companies with U.S. interests, said Derek Wickenden, a broker at Cavill White Securities.

Telecom, which is controlled by Bell Atlantic and Ameritech, closed down 2 cents at 2.84 dollars. Carter Holt Harvey, partly controlled by International Paper Co., closed unchanged at 2.92 dollars.

(Bloomberg, Reuters)

Very briefly:

- Petronas Carigali of Malaysia is lowering crude production from a major oil field off the coast of Sarawak by up to 20,000 barrels per day, a company officer said, cutting the country's crude output by 3.1 percent.
- Amalgamated Steel Mills Bhd.'s consolidated pretax profit fell 12.5 percent to 61.28 million ringgit (\$23.6 million) in the last half of 1992.
- Thai Airways International is delaying plans to acquire 12 Boeing aircraft worth \$2.75 billion; the first of eight 777s was to have been delivered in January 1996 and the first of four 747-400s in October 1996.
- Hong Kong Telecommunications Ltd. is abandoning a plan to set up an operator-services center in Shenzhen, southern China.
- China's State Planning Commission and the Civil Aviation Administration of China have announced that Hainan Airlines will buy four Boeing 737-300s, the official China Daily reported. (Bloomberg, AFP, Knight-Ridder)

1 Million Join Strike Against Indian Banks

Agence France-Press

BOMBAY — Nearly 1 million employees of state-run Indian banks went on strike Thursday, crippling business nationwide in a bid for higher wages and benefits.

The All-India Bank Employees Association, which called the one-day protest, said workers from other bank trade unions joined the walkout to demand better pensions and higher wages.

The groups were also protesting New Delhi's reported move to end state controls of the banking sector in line with reforms aimed at opening up the economy.

China Spurns U.S. Over GATT 'Safeguards'

Compiled by Our Staff From Dispatches

BEIJING — China will not submit its market reforms to international monitoring and safeguards in exchange for admittance to GATT, the foreign trade minister, Li Lang-ling, said Thursday.

The United States said last month that if China were to join the General Agreement on Tariffs and Trade, a monitoring system should be set up to ensure that Beijing lived up to its obligations and its schedule for market reforms.

Calling such a system "unnecessary," Mr. Li added, "If you ask us to give you safeguards, will you also give us safeguards?"

The issue has apparently stymied China's bid to join the worldwide trade group this year. But Mr. Li said he still believed Chinese

membership was "only a question of time."

"As a very important trading nation and also as a nation with tremendous potential to develop foreign trade," Mr. Li said, "China's GATT contracting party status must be resumed." Mr. Li repeated China's position that it must be admitted to GATT before the international trade body accepts Taiwan as a separate "customs territory."

Turning to reports that the government was ready to see the yuan fall to 10 to the dollar, Mr. Li said, "It is out of the question drastically to devalue the Chinese currency."

The government said last week that it had been forced to prop up the yuan after the currency had lost 40 percent of its value in a year. The yuan currently is quoted at 5.75 to the dollar at state banks and is being traded

at about 8 to the dollar on officially sponsored swap markets.

Separately, Britain called on China to separate trade issues from the two countries' current war of words over Hong Kong.

The colony's governor, Chris Patten, pointing out that Britain had lobbied Washington to protect China's most-favored-nation trading status with the United States from being restricted on political grounds, said, "It's rather an important matter for China that trade doesn't become politicized."

He was responding to an assertion by Mr. Li that Chinese-British trade could suffer because of the dispute over Britain's efforts to expand democracy in Hong Kong.

(AFP, AFX, Bloomberg)

NASDAQ

Thursday's Prices
 NASDAQ prices as of 4 p.m. New York time. This list compiled by the AP, consists of the 1,000 most traded securities in terms of dollar value. It is updated twice a year.

12 Month High	12 Month Low	Div	Yld	PE	12 Month High	12 Month Low	Div	Yld	PE	12 Month High	12 Month Low	Div	Yld	PE	12 Month High	12 Month Low	Div	Yld	PE																																			
120	100	1.00	4.0	15	150	120	0.50	3.0	10	200	150	0.75	3.5	12	300	200	1.25	4.0	15	400	300	1.50	4.0	15	500	400	2.00	4.0	15	600	500	2.50	4.0	15	700	600	3.00	4.0	15	800	700	3.50	4.0	15	900	800	4.00	4.0	15	1000	900	4.50	4.0	15

SPORTS ATHLETICS

The Butch Reynolds Case: Settlement in Store Soon?

By Filip Bondy

ATLANTA — The Butch Reynolds case is moving quickly toward its climax, with a settlement likely soon to head off a potentially embarrassing confrontation Friday at the International Olympic Committee meetings.

Reynolds was awarded \$27.3 million in December in his lawsuit against the International Amateur Athletic Federation, and talks recently between the two sides have led to considerable pressure on Finae Nebiolo, president of the IAAF, for a compromise agreement.

including one that would use hair follicles to detect illegal drug use. "Anti-doping methods cannot be built in a day," he said.



Veteran forward Esa Tikkanen of Finland was obtained by the New York Rangers, who are gearing up for the playoffs, in a straight player swap for promising center Doug Weight.

The NHL's European Facelift

New, Fast-Skating Players Are Transforming Hockey

Fedorov, a Russian, edged him in last season's skills competition at the All-Star Game. Bure also is a breakthrough threat at all times, and Selanne, 22, certainly is no slouch when it comes to speed.

Bure, 21, was last year's NHL rookie of the year. Selanne presumably will be this year. Selanne has carried over success from home in establishing an immediate presence in the NHL. He twice was player of the year in the Finnish Elite League and led the league in scoring and Jokeri to the league title.

Ryan Still Speedy at 46, Striking Out 4 Yankees

It is his latest outing is typical, Nolan Ryan has lost none of his stuff at age 46. "This was important for me," Ryan said after allowing one hit in five shutout innings against a New York Yankees' split squad on Wednesday night. "I backed off my program a little bit because of the weather. I needed to throw to live hitters."

pitch against the Florida Marlins on opening day. "I think he deserves it," Lasorda said. "It's against an expansion club, which will make it an historic day. He's been the leader of our staff, and a tremendous guy and a great role model without question."

SIDELINES

St. Jovite Retired With Tendon Injury

LONDON (Reuters) — St. Jovite, the European horse of the year in 1992, is to be retired to stud after injuring a tendon during a workout in preparation for a racing campaign in the United States.

ITF Turns Down Swiss Cup Plea

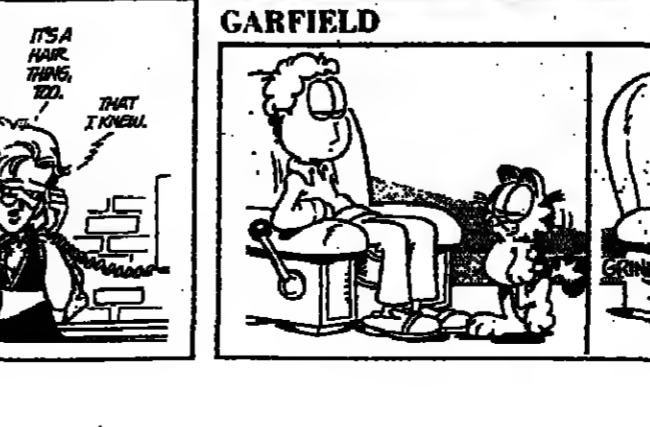
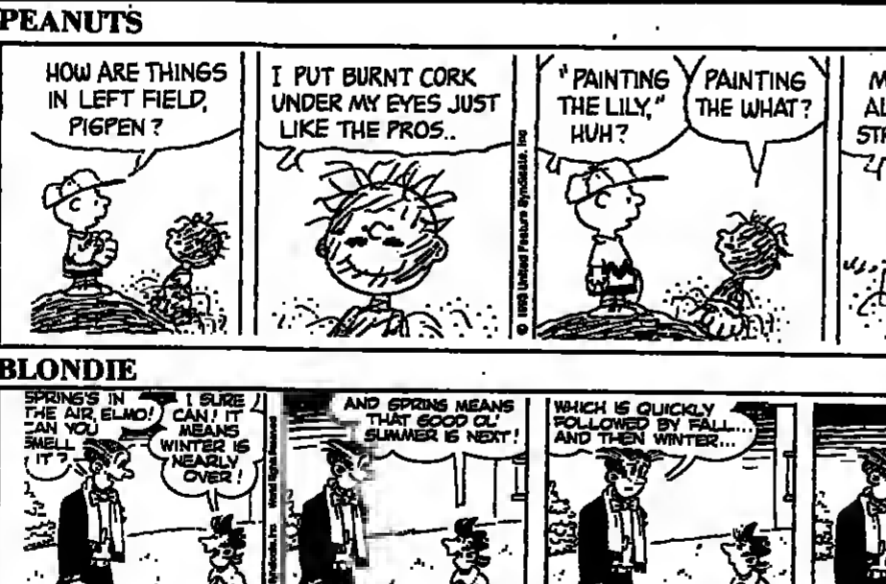
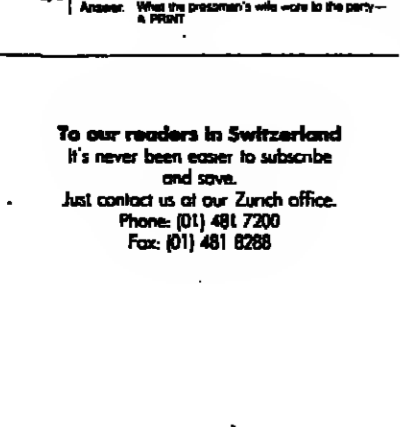
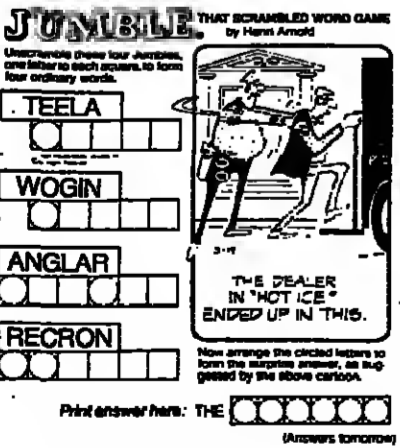
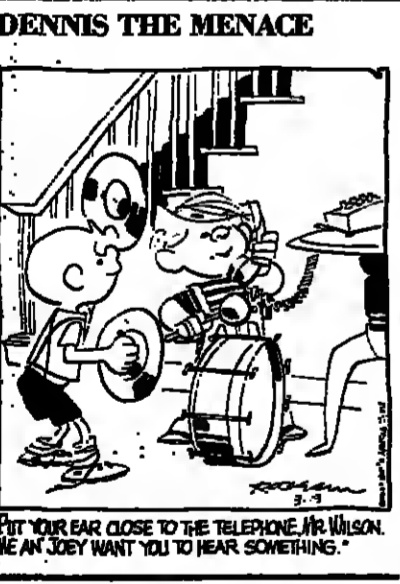
GENEVA (AP) — The International Tennis Federation rejected Thursday the Swiss team's request to call off its Davis Cup series against India in Calcutta next week because of recent bombings in the country.

SCOREBOARD

Table containing NBA Standings, HOCKEY NHL Standings, and BASEBALL Exhibition Results. Includes columns for teams, wins, losses, and games played.

TRANSACTIONS

BASEBALL American League CALIFORNIA—Optimist Paul Swoboda, pitcher, to Vancouver, PCL; Ron Watson and John Mauer, pitchers, to Atlanta, Texas League; and Pete Autbelk, pitcher, to City.



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SPORTS BASKETBALL

Prost Escapes Penalty Driver's Apology Accepted by FISA

Compiled by Our Staff From Dispatches

PARIS — Auto racing's international governing body decided Thursday not to take action against three-time world champion Alain Prost, three months after the mercurial Frenchman criticized sport's officials in an interview.

Prost had risked being fined or suspended from competition over comments appearing in a French auto magazine in January in which he called racing officials "lackers" and said the sport was dominated by "sheer greed."

The World Motor Council of the International Auto Sports Federation met Thursday to discuss Prost's comments, which some officials found disparaging to the sport.

"The World Council heard Mr. Prost and decided unanimously to accept the explanations of the driver," said Max Mosley, FISA's president.

"The issue of this notorious article is over. The world championship will begin without this discussion and in a positive atmosphere," Mosley said.

Prost had criticized the sport's hierarchy in an interview published in January in the French magazine *Auto Plus*.

He was quoted as saying that Formula One racing "is too badly managed. It's not normal that it should be Bernie Ecclestone, the boss of a Formula One manufacturer's syndicate which no longer exists... who decides everything."

Prost was also quoted as saying, "Bernie Ecclestone takes decisions which are exactly the opposite of what ought to be done."

Prost however offered the motor council a tape of original interview, which he said showed his statements were not as harsh as they were portrayed.

Prost, tempted first to champion the cause of an athlete's freedom of speech, opted for discretion and apologized.

"From time to time, you have to put your pride to one side," he explained. "It was never my intention to defame anyone."

It was a far cry from the Prost who had thrown down the gauntlet by saying: "After being in motor racing for 20 years, Formula One for 12 and winning 44 grands prix and three world titles, I think I have the right to express my opinions."

Mosley, accompanied by Prost at a news conference after the hearing, said: "The more contact we have the more I'm convinced that we can understand each other. He's an intelligent character and very efficient."

Mosley added: "The explanations of Mr. Prost and his sporting spirit impressed the World Council."

Following the decision, Prost said he was relieved and that "we need to forget these discussions. It is important to go to Brazil and speak about sport again."

Prost came back to Grand Prix racing after taking a year off. He was fired by Ferrari after criticizing that team's performance throughout 1991.

This week he won the opening race of the 1993 season at the South African Grand Prix in a Williams-Renault. It was his 45th victory, a Formula One record. The next race is the Brazilian Grand Prix on March 28.

Prost, who won world championships in 1985, 1986 and 1990 with McLaren, went to the Williams and British star driver Nigel Mansell could not agree on a contract.

Mansell won the driving title last year and helped Williams win the constructors' crown.

Prost's McLaren years ended bitterly because of a personality clash with Brazilian teammate Ayrton Senna that was so explosive that it led to more than one crash on the track.

His final year with the British team, 1989, was marred by constant complaints that it was favoring Senna. (AP, Reuters)



Shawnelle Scott got past Texas Tech's Will Flemons for two points as St. John's won, 85-67.

Kansas, St. John's and Florida St. Pass First Tests in NCAA Tourney

The Associated Press

Adonis Jordan and Steve Woodberry sparked a 10-2 second-half run Thursday and second-seeded Kansas pulled away from 15th seed Ball State for a 94-72 victory in the NCAA Midwest Regional opener in Rosemont, Illinois.

Rex Walters made six 3-pointers and scored 23 points for Kansas (26-6), which was stunned by Texas-E Paso in the second round of last season's NCAA tournament. The Jayhawks, the nation's ninth-ranked team, play Saturday against Brigham Young.

Jermal Sylvester and Jamie Mathews scored 18 points each for Ball State (26-8), which was seeking to match its tourney success of 1990 when it upset Oregon State and Louisville before a two-point loss to eventual champion UNLV.

The Cardinals trailed by only 57-56 before Jordan's 3-pointer with 14:19 to play began the sprint that put Kansas in command. After Sylvester scored, Woodberry hit a 3-pointer, stole a pass and fed Jordan for a fastbreak lay-up. Jordan capped the run with another 3-pointer for a 68-58 lead.

Brigham Young 80, Southern Methodist 71: Brigham Young led all the way but allowed Southern Methodist to draw close several times before pulling out the second game in Rosemont.

The Cougars (25-8) were led by Gary Trent's 26 points.

Southern Methodist (20-8) trailed by as many as 14 in the opening half, but drew within two points early in the second half. The Cougars responded with a 3-pointer from Trent and a jam by Russell Larson to go in front, 46-39.

Gerald Lewis had back-to-back baskets for the Mustangs to close the gap to 52-50, but BYU got a basket from Trent to go up 55-50, then went on a 6-0 run for a 61-51 lead.

SMU used three straight turnovers for a 7-0 run that narrowed the deficit to 74-69, but the Cougars held on by making 13 of 16 free throws down the stretch.

EAST REGIONAL

St. John's 85, Texas Tech 67: Reserve guard Carl Beckett sparked a late run to help St. John's pull away in the last nine minutes in the first game in Winston-Salem, North Carolina.

The fifth-seeded Redmen (19-10) won for the fifth time in seven games and advanced to Saturday's second round against Arkansas.

St. John's held 12th-seeded Texas Tech to two field goals in the final 10 minutes. The Red Raiders missed 23 of 24 shots from the field in one stretch.

The Redmen broke open a close game by scoring 24 of the last 32 points. Beckett scored six of the Redmen's first nine points as they pulled away from a 61-59 lead.

Texas Tech (18-12) is making its first NCAA tournament appearance since 1986 and was seeking its first victory in the event in 17 years. Instead, the Red Raiders lost to a Big East team in the first round for the third consecutive time.

Texas Tech, which won the Southwest Conference tournament, ended its winningest season since 1985.

David Cain had a triple-double with 12 points, 11 rebounds and 11 assists. Derek Brown led St. John's in scoring with 17 points.

Will Flemons led Texas Tech with 26 points.

No. 12 Arkansas 94, Holy Cross 64: Corliss Williamson continued his recovery from an early-season foot injury by scoring 19 points as the No. 4 seed Razorbacks (21-8) advanced to play St. John's.

Williamson, a freshman who returned to action Jan. 23 after missing 13 games with a stress fracture of his left foot, rebounded from

two poor-shooting games in the Southeastern Conference tournament.

The Razorbacks, who received an at-large bid, used runs of 11-0 and 10-0 in the game's first 12½ minutes to grab a 29-10 lead. Holy Cross committed six turnovers during the first spurt and finished with 12 for the half.

The 13th-seeded Crusaders (23-7), playing in their first NCAA tournament game since 1980, had averaged more than 92 points over their last 17 games, but Arkansas' trapball offense put Holy Cross in a defensive mode from the start.

Holy Cross hasn't won an NCAA tournament game in 40 years, losing five straight.

SOUTHEAST REGIONAL

Florida St. 82, Evansville 76: Sam Cassell scored 18 points and Charlie Ward had 15 to pace a balanced attack that carried Florida State to victory in the first round in Orlando, Florida.

Doug Edwards finished with 14 points and 12 rebounds and Rodney Dohard had 13 points and six blocked shots for the Seminoles (23-9), who advanced to Saturday's second round against Tulane.

Florida State, seeded third, regained its shooting touch and shut down Evansville (23-7) with relentless defensive pressure.

Tulane 55, Kansas St. 53: Matt Greene's three-point play with less than a minute left put Tulane ahead, then Pointer Williams preserved the victory with his defense in the second game in Orlando.

Tulane (22-9), the 11th seed, pulled off a first-round upset for the second year in a row with its victory over No. 6 seed Kansas State (19-11).

The second half saw 12 lead changes and three ties before Tulane went ahead for good with 52.7 seconds left.

Williams drove the baseline and passed off to Greene, who banked in the shot despite a foul by Anthony Beane. Greene made the free throw to put Tulane up, 54-53.

Vincent Jackson had a chance to win it for Kansas State, but his 10-foot jumper was not good with about 10 seconds left. Tulane got the rebound and retained possession on a jump ball.

LaVedro Simmons was fouled by Kansas State and made one of two free throws with 5.3 seconds to go. The Wildcats pulled down the miss and Beane drove the floor looking to tie it. But as he pulled up to shoot just outside the foul line, Williams stripped the ball away as the horn sounded.

Ironically, Tulane's winning points came at the foul line. For the game, the Green Wave made only 4 of 13 from there.

WEST REGIONAL

Illinois 75, Long Beach St. 72: Reggie Clemons scored four points in the final 1:23 as Illinois overcame an upset Long Beach State in a first-round game in Salt Lake City.

Trailing by 70-69, Clemons drove the lane, ended up under the basket and flipped in a one-handed shot.

Lacious Harris was stripped of the ball on Long Beach's next possession, and Clemons scored again on the same type of shot to put Illinois ahead, 75-70, with 17.1 seconds remaining. Freshman Richard Keene made two free throws to seal the victory for the sixth-seeded Fighting Illini (19-12).

Illinois will meet the winner of the later Boise State-Vanderbilt game.

Deon Thomas led the Illini with 20 points and nine rebounds. Andy Kaufman finished with 14 after going scoreless in the first half.

Harris led 11th-seeded Long Beach (22-10) with 27 points in the 49ers' first appearance in the NCAA tournament since 1977. Chris Tower added 17.

Rod Hamblitt tied the game for Long Beach at 67-67 by converting the second of two free throws with 2:40 to go.

Bryan Russell hit the second of two free throws and Harris scored on a driving lay-up to put Long Beach ahead, 70-69.

Clemons then scored the first of his two crucial baskets to end Long Beach's threat.

Paris, Dortmund Slip Into UEFA Cup Semifinals

Compiled by Our Staff From Dispatches

Antoine Kombouare scored a goal six minutes into overtime Thursday night to put Paris-St. Germain into the semifinals of the UEFA Cup tournament after visiting Real Madrid had shocked the sell-out crowd at Parc des Princes into a stunned silence.

Paris-St. Germain appeared bound for the next round with a 3-0 at the end of regulation time. But in injury time, Real Madrid scored in the 92nd minute when Ivan Zamorano, a Chilean striker, kicked the ball through the legs of Paris' goalkeeper Bernard Lama. That made it 3-1 for the match, and tied the teams in goal aggregate since Real Madrid had won the first leg, 3-1.

Four minutes later, however, Kombouare jumped high in front of a group of players on a Paris-St. Germain free kick and headed the ball past Paco Buyo, the Real Madrid goalkeeper.

That gave Paris-St. Germain a 4-1 victory as it advanced with a 5-4 goal aggregate.

George Weah of Liberia had given the home team a 1-0 lead in the 34th minute. Then, in the 81st minute, David Ginola scored to make it 2-0 and Valdo added what was thought to be an insurance goal in the 89th minute before the fireworks started in injury time.

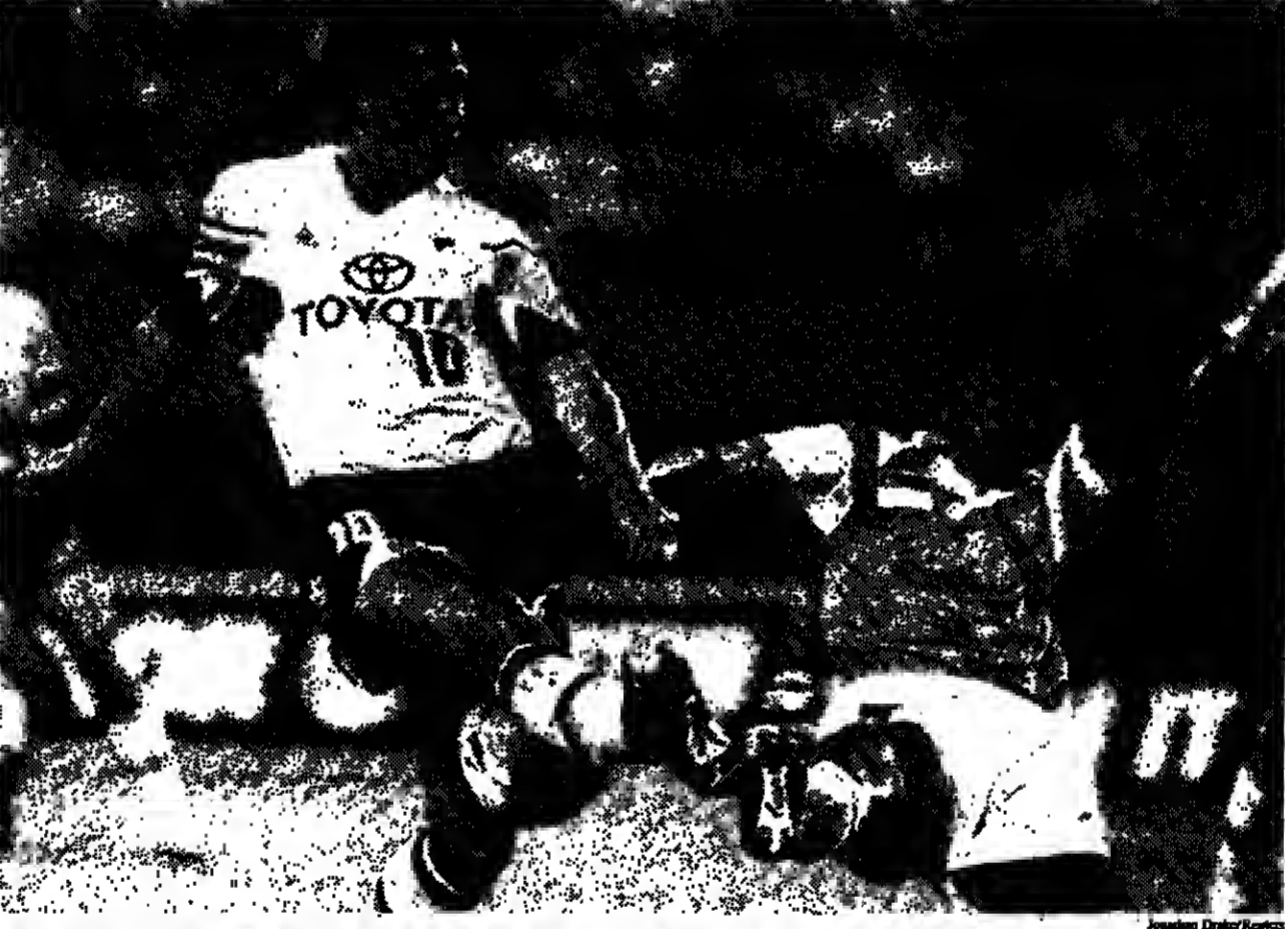
Borussia Dortmund 2, AS Roma 0: Goals five minutes on each side of halftime put Dortmund, playing at home, into the UEFA Cup semifinals.

Defender Michael Schulz had put Dortmund even on aggregate, following his 1-0 first-leg loss in Rome two weeks ago, with a left-foot shot into the corner from outside the box in the 41st minute.

Then Lothar Sippel, who got to play only because of an injury to Swiss striker Stephane Chapuisat, caught the Italian defense cold seconds after halftime when he headed home a cross from German international Knut Reinhardt.

Dortmund, Germany's only remaining club in the three European club competitions, still had to get through a nervous second half of pressure and uncompromising tackling from Roma.

The German team was lucky that



Gary Lineker and Razzali Sand both lost track of the ball during an exhibition match in Singapore that drew a sell-out crowd of 45,000 to see an eight-man side from the English star's new team, the Nagoya Grampus of J-League that will soon to begin playing in Japan.

Silvano Benedetto did not put Roma in the semifinals when his header hit the post in a turbulent 15-minute period following Sippel's goal.

Spartak Moscow 3, Feyenoord 1: Spartak booked a place in the semifinals of Cup Winners' Cup tournament in a violent match in which two players were sent off.

The second-leg quarterfinal contest was littered with foul fouls and finally exploded in the 87th minute when Spartak attacker Fyodor Cherenkov was sent off for kicking an opponent to the ground. Defender Ulrich von Goebbel of the

Dutch team was quick to follow Cherenkov from the field, ejected for fighting.

Spartak, which won by 4-1 on aggregate, made sure of its place in the last four with two goals in the last 10 minutes of the match, which was moved to Toyota Moscow's stadium after being postponed on Wednesday because of a water-logged pitch.

Spartak increased its aggregate lead to 2-0 when Valer Karpin scored after just eight minutes, but the Dutch made the match score 1-1 six minutes later on a shot by

Hungarian international striker Jozsef Kiprich.

Spartak midfielder Igor Lyedynchov finally made sure of victory in the 80th minute when he rammed the ball into the net while virtually on the goal line after a free kick rebounded off the post.

In the dying seconds, striker Dmitri Radcheko sprinted 20 meters through a static defense before tucking the ball past goalkeeper Ed de Gooij.

Atletico Madrid 3, Olympiakos 1: Manolo Sanchez Delgado scored twice to advance Atletico de Ma-

drid to the Cup Winners' Cup semifinals on a 4-2 aggregate score.

A sellout crowd of almost 70,000 in Madrid saw Manolo put his club ahead, 1-0, in the 10th minute on a well-placed lob from 19 meters, and then made it 2-0 in the 58th minute on a shot from 15 meters set up perfectly on a crossing pass from Manuel Alfaro de la Torre.

The Greek club cut the lead to 2-1 in the 60th minute when a long crossing pass bounced off an Atletico defender and was headed into the net by Yiannis Tsalkalidis.

(AP, Reuters)

Ohio St., UNLV Among The First to Fall in NIT

The Associated Press

Three days after surgery, Joby Wright made Ohio State hurt more than his knee.

Wright, who tore a tendon in his right knee last week during the Mid-American Conference tournament, was ecstatic after Miami of Ohio upset the Buckeyes, 56-53, Wednesday night in the first round of the NIT. Miami became the first Mid-American Conference school to beat Ohio State in a decade and the first Ohio school to beat them since 1987.

"My rear end was so tight I was breathing out my ears," Wright said of the final hectic minutes.

Jamie Mahaffey scored 16 points and made Miami's last two field goals. Scott Bieleu led Miami (21-8) with 18 points and Matt Kramer added 10. Derek Anderson paced Ohio State (15-13) with 15 points.

Southern Cal 90, No. 25 UNLV 74: In Las Vegas, Lorcouzo Orr had 20 points and nine rebounds as Southern Cal beat UNLV, which played without J.R. Rider, the nation's second-leading scorer, who was suspended Tuesday for academic irregularities.

UNLV rallied by as many as 23 points before trailing within seven points with 4½ minutes remaining.

Minnesota 74, Florida 66: In Minneapolis, Voshon Lenard led balanced scoring for the Gophers (18-10) with 15 points. The Gators (16-12) played without top defensive player Hossie Grimes, who broke his left wrist in the SEC tournament.

West Virginia 95, Georgia 84: In Morgantown, W. Va., Perrvires Greene scored 22 points and Tracy Shelton added 20 for the Mountaineers (17-11), who led 48-25 early in the second half. Charles Clayton led the Bulldogs (15-14) with 21 points and 16 rebounds.

Rice 77, Wisconsin 73: In Madison, Wis., David Holmes scored a

career-high 32 points, with two free throws with 26 seconds left helping Rice (8-9) survive having wasted a 13-point lead. Michael Finley scored 23 points for Wisconsin (14-14) and broke Danny Jones' single season record of 611 points, set in 1989.

Oklahoma 88, Michigan St. 86: In Norman, Okla., freshman Ryan Minor scored 10 of his career-high 22 points in the final four minutes for the Sooners (20-11). Michigan State (15-13) seemed to have the game in hand after Anthony Miller's second straight follow shot gave it an 80-73 lead with 4:08 left, but wound up losing for the sixth time in seven games.

Mavs Avoid Mark As the Magic Help

The Associated Press

DALLAS — The Dallas Mavericks avoided one of the NBA's most intriguing records behind a rookie playing his eighth game and a referee from the minor leagues.

Jim Jackson, signed March 4, scored 17 points and Tim Lutzler had all 11 of his points in the fourth quarter as the Mavericks snapped a 19-game losing streak with a 102-96 victory over the Orlando Magic.

In winning their fifth game of the season, the Mavs fell one loss short of tying the NBA record for consecutive losses in one season.

The 1972-73 Philadelphia 76ers, the team with 9-7-7, still stand alone with 20 consecutive losses. The overall record losing streak is 23 consecutive defeats by Cleveland over two seasons.

Shaquille O'Neal had 21 points and 12 rebounds for the Magic, but didn't score in the fourth quarter, when his team got three field goals and Dallas rallied from a 73-69 deficit.

Jets Sign Quarterback Esiason

New York Times Service

HEMPSTEAD, New York — It was coincidence, wasn't it, that Boomer Esiason will be playing for the New York Jets of the National Football League next season.

Barclay 24 hours after Reggie White, the most sought after of the new free agents, told the team it would have a better chance to land him by signing Esiason, the club did exactly that Wednesday.

Esiason, 31, outspoken as always, got the deal in perspective.

"They didn't trade for me and my salary to stand on the sidelines. Obviously, you've got to go in and battle for a job, and that seems to be the company line for now. You don't have to be a genius to figure out what that means."

In other words, Esiason expects to start for the club he used to watch when he was a high-school player in Esau Islip. He will be playing for a coach, Bruce Coslet, who was his mentor as offensive coordinator with the Bengals, and went to Super Bowl XXXIII with Esiason during the 1988 season.

To acquire Esiason, the Jets yielded a third-round pick to Cincinnati for this year, and a conditional second-round pick for 1994. The conditional choice kicks in if Esiason performs in half the Jets' plays or starts eight games, and has a quarterback rating of 89.

A few years ago, though, the draft picks would have been a bargain, even with the \$2.7 million Esiason will earn this season. But Esiason failed to put up impressive numbers the last two years and was benched for the final five games of 1992 in favor of a rookie, David Klingler. That came under the Bengals' new head coach, David Shula.

The acquisition of Esiason continued the Jets' strategy of trying to become respectable — immediately. Only a week ago, they dipped into the free agent market with a potential commitment of \$8.1 million to acquire a pair of 30-something stars, safety Ronnie Lott and defensive end Leonard Marshall.

King Probe Said At Grand Jury

Washington Post Service

WASHINGTON — In the midst of a year-long FBI investigation of boxing promoter Don King, a federal grand jury in New York has begun hearing evidence in recent weeks of alleged criminal wrongdoing by King, according to sources familiar with the probe.

The investigation, headed by the U.S. Attorney's Office in lower Manhattan, appears to center around the business practices of King, who has promoted fights for hundreds of boxers, including Mike Tyson.

Federal authorities recently subpoenaed computer-generated financial records from King's East Side Manhattan headquarters, and at least one employee of Don King Productions, Inc. has appeared before the grand jury in recent days, sources said.

"The investigation had been lumbering along on the back burner for some time but now it's on the middle burner," said a source familiar with parts of the investigation.

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OBSERVER

The Time of Heroes

By Russell Baker
NEW YORK — Interview with a survivor.
Question: What was your first reaction upon learning that the storm of the century was coming your way?
Answer: I wondered how bad a storm had to be to get a storm-of-the-century rating...

Helen Hayes the Lady, Onstage and Off

By Patt Morrison
LOS ANGELES — Helen Hayes, who died Wednesday at the age of 92, was perhaps the last of America's great ladies of the stage...



Helen Hayes with Gary Cooper in the 1932 movie 'A Farewell to Arms', and on stage in 'Victoria Regina' in 1935.

Natwick, even a Walt Disney trifle like 'Herbie Rides Again' the stage dignity even those minor roles could not impede.
With little of the prima donna in her, the self-effacing Hayes — whom one studio mogul found 'sexless' — still held serenely the public's heart for years...

PEOPLE

Trading on Royalty: Scandal in the Cards

Trade you a Charles for two Ferris? A Dallas entrepreneur has picked up on the mania for royal paraphernalia and is putting out royal trading cards. Beginning next week Victor Shaffer's 110-card set will be available in the United States, Canada and Britain...

WEATHER CROSSWORD

Weather forecast for Saturday through Monday. Includes maps of North America, Europe, and Asia with weather symbols. Text: 'Cold early spring weather is in store this weekend and Monday across the north-eastern United States...'

Crossword puzzle grid with clues. Clues include: '1 Weak, dull person', '2 Swiftly Lazar, e.g.', '3 Tolkien creature', '4 Poe's one-word bird', '5 Morning star, e.g.', '6 French historian: 1823-92', '7 Hecker's missile', '8 Victory in Bonn', '9 Narrow flag', '10 Glad tidings', '11 Pay attention to Andy, but not?', '12 Fast breaker', '13 Cantinflas film: 1960', '14 Low truck or car', '15 Ad infinitum', '16 "Smell Hotel," 1936 song', '17 Small pit', '18 Nine days' wonder', '19 Pseudo-seismologist?', '20 Author Walter', '21 Mud volcano', '22 Full', '23 Except', '24 Two-thirds of 23', '25 Acclamations', '26 U.S. flag designer: 1818', '27 Dyer's "d'Velet"', '28 Lane, 1814 battle site', '29 Buck heron', '30 San', '31 Rivera spa', '32 Fire: Comb. form', '33 Big top', '34 Statue in Ploceid Circus', '35 Thun's river'.

BOOKS

THE FOUR SONYAS
By Vladimir Paral. 391 pages. \$22.95.
CATAPULT
By Vladimir Paral. Both translated from the Czech by William Harkins. 340 pages. Paperback, \$10.95. Both published by Catbird Press.

BRIDGE

By Alan Truscott
THE title of most-travelled expert undoubtedly belongs to Zia Mahmood of Pakistan and Manhattan, with Martin Hoffman of England in the runner-up position. Among female players, Sabine Zenkel of Chicago seems to have the strongest claim. She represents her native country, Germany, regularly in international competition and was in Europe in January for other tournaments.

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